

To NASDAQ OMX Copenhagen A/S and the press

5 November 2009

Q1-Q3 INTERIM REPORT 2009 Totalkredit A/S (1 January – 30 September 2009)

#### Q1-Q3 - IN BRIEF

- Profit before tax was DKK 803m against DKK 711m in the same period the year before.
- Core income from customer-oriented business rose by DKK 165m or 20%.
- Impairment losses on loans and advances came to DKK 425m against DKK 10m in the same period in 2008.
- Core income from securities amounted to DKK 144m compared with DKK 336m in Q1-Q3/2008.
- The investment portfolio generated an income of DKK 367m against a loss of DKK 156m in Q1-Q3/2008.
- Due to high loan refinancing activity, gross new lending rose to DKK 92bn compared with DKK 64bn the year before.
- Nominal mortgage lending increased by DKK 23bn to DKK 424bn.

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# Financial highlights

DKK MILLION

|  | Q1-Q3/2009          | Q1-Q3/2008          | FY 2008             |
|--|---------------------|---------------------|---------------------|
| CORE EARNINGS AND PROFIT FOR THE PERIOD  |                     |                     |                     |
|  |                     |                     |                     |
| Core income from   | 007                 | 000                 | 1 1 4 1             |
| Business operations  | 997                 | 832                 | 1,141               |
| Securities   | 144                 | 336                 | 461                 |
| Total  | <b>1,141</b><br>280 | <b>1,168</b><br>291 | <b>1,602</b><br>375 |
| Operating costs, depreciation and amortisation Core earnings before impairment losses                    | 861                 | 877                 | 1,227               |
| Impairment losses on loans and advances  | 425                 | 10                  | 55                  |
| Core earnings after impairment losses  | 425                 | 867                 | 1,172               |
| Investment portfolio income  | <b>430</b><br>367   | (156)               | (72)                |
| Profit before tax  | 803                 | 711                 | 1,100               |
| Tax  | 201                 | 179                 | 277                 |
| Profit for the period  | 602                 | 532                 | 823                 |
|  | 002                 | 502                 | 020                 |
| SUMMARY BALANCE SHEET, END OF PERIOD   | 30.09.2009          | 30.09.2008          | 31.12.2008          |
| ······································   |                     |                     |                     |
| ASSETS   |                     |                     |                     |
| Receivables from credit institutions   | 14,056              | 9,306               | 16,283              |
| Mortgage loans   | 424,056             | 367,766             | 390,451             |
| Bonds and equities   | 42,162              | 13,721              | 52,437              |
| Other assets   | 3,880               | 726                 | 2,167               |
| Total assets   | 484,154             | 391,519             | 461,338             |
|  |                     |                     |                     |
| LIABILITIES AND EQUITY   |                     |                     |                     |
| Payables to credit institutions  | 348,079             | 248,785             | 315,349             |
| Issued bonds   | 109,662             | 120,982             | 121,243             |
| Supplementary capital  | 2,600               | 3,600               | 3,600               |
| Other liabilities  | 11,659              | 6,891               | 9,594               |
| Equity   | 12,154              | 11,261              | 11,552              |
| Total liabilities and equity   | 484,154             | 391,519             | 461,338             |
| FINANCIAL RATIOS   |                     |                     |                     |
| Profit for the period as % of average equity (pa)  | 6.8                 | 6.5                 | 7.4                 |
| Core earnings after impairment losses as % of average equity (pa)  | 4.9                 | 10.3                | 10.5                |
| Costs as % of core income  | 24.5                | 25.3                | 23.4                |
| Impairment losses for the period, %  | 0.1                 | 0.0                 | 0.0                 |
| Capital adequacy ratio, %*   | 21.9                | 27.1                | 26.7                |
| Core capital ratio, %*   | 18.1                | 20.7                | 20.5                |
| Average number of full-time staff  | 117                 | 107                 | 109                 |
| *) As from 2008, the capital adequacy ratio and care capital ratio are determined in accordance with CPD |                     |                     |                     |

\*) As from 2008, the capital adequacy ratio and core capital ratio are determined in accordance with CRD



### Q1-Q3 Interim Report 2009

Totalkredit recorded a profit before tax of DKK 803m compared with DKK 711m in the same period the year before.

The profit reflects growth in earnings from customer-oriented business, a sharp rise in impairment losses on loans and advances, a drop in core income from securities and very high investment portfolio income.

#### Core earnings before impairment losses

Totalkredit's core earnings before impairment losses were DKK 861m against DKK 877m for the same period in 2008.

Core income from business operations stood at DKK 997m against DKK 832m in the same period the year before – up DKK 165m or 20%. The rise was attributable to high loan refinancing activity and increased lending.

Core income from securities declined by DKK 192m to DKK 144m. The decline was mainly due to lower average money market rates at 1.45% compared with 4.59% in Q1-Q3/2008.

Operating costs, depreciation and amortisation amounted to DKK 280m against DKK 291m in the same period the year before.

#### Investment portfolio income

The investment portfolio generated an income of DKK 367m against a loss of DKK 156m in the same period the year before. The sizeable rise in investment portfolio income was an effect of declining interest rates and yield spread tightening between mortgage bonds and government bonds during the period.

#### Impairment losses on loans and advances

Impairment losses on loans and advances came to DKK 425m, equal to 0.1% of lending, against DKK 10m in the same period the year before.

The greater need for loan loss provisions reflected the continued deterioration of the business climate causing higher unemployment and plunging property prices.

In Q1-Q3/2009, individual impairment provisions came to DKK 301m, and collective impairment provisions totalled DKK 120m. Recognised losses amounted to DKK 13m, of which DKK 9m was offset against commission payable to partner banks.

Under the Totalkredit concept, realised losses corresponding to the part of a loan exceeding 60% of the LTV at the time of granting the loan are offset against future commission payments from Totalkredit to the partner banks. If impairments are recognised as losses, about 50-75% is expected to be offset against commission within the next 1-2 years.

The number of repossessed properties was 13 at end-Q3/2009 against 4 at the beginning of the year. Since the beginning of the year, Totalkredit has repossessed 23 properties and sold 14 properties.

#### Lending

For Q1-Q3/2009, Totalkredit recorded gross new lending of DKK 92bn against DKK 64bn for the same period last year.

Net new lending amounted to DKK 29bn compared with DKK 34bn in Q1-Q3/2008.

The loan portfolio increased by a nominal amount of DKK 23bn to DKK 424bn at end-Q3/2009. Totalkredit's market share of Danish residential mortgage lending rose to 32.1% against 31.3% at the beginning of the year.

#### **Balance** sheet

At end-Q3/2009, the balance sheet totalled DKK 484bn against DKK 461bn at the beginning of the year.

Mortgage lending measured at fair value increased to DKK 424bn against DKK 390bn at the beginning of the year. In Q1-Q3/2009, fair value adjustment increased the value of lending by approximately DKK 10bn.

Mortgage loans are funded through the issuance of bonds via the Parent Company, Nykredit Realkredit A/S, and bonds issued by Totalkredit A/S. At end-Q3/2009, payables to the Parent Company at fair value amounted to DKK 348bn. Totalkredit had issued DKK 110bn-worth of own bonds.



Equity including profit for the period was DKK 12.2bn at end-Q3/2009 against DKK 11.6bn at the beginning of the year.

#### **CAPITAL ADEQUACY**

The capital base and capital adequacy are determined using the new capital adequacy rules (Basel II).

The capital base after statutory deductions amounted to DKK 14.6bn, and the capital adequacy ratio was 21.9%, of which the core capital ratio was 18.1%.

The capital requirement amounted to DKK 13.2bn, equal to a capital adequacy ratio of at least 19.7%.

#### RATING

Mortgage bonds issued out of Totalkredit's Capital Centre C are rated AAA by Standard & Poor's and Aaa by Moody's Investors Service. Today, all new lending is based on joint funding with Nykredit Realkredit A/S. This funding has been assigned the rating AAA by Standard & Poor's and the rating Aaa by Moody's Investors Service.

#### OTHER

## Uncertainty as to recognition and measurement

The measurement of certain assets and liabilities is based on accounting estimates made by the Company Management.

The areas in which assumptions and estimates material to the financial statements have been made comprise impairment losses on loans, advances and receivables as well as other provisions, cf the mention in the Annual Report for 2008.

In Management's opinion, the uncertainty related to the above-mentioned matters is insignificant to the Q1-Q3 Interim Report 2009.

#### **OUTLOOK FOR 2009**

At end-Q3/2009, profit before tax surpassed budget expectations. Impairment losses on loans and advances were higher than expected, but were partly offset by higher financial income. For Q4/2009, impairment losses on loans and advances are expected to be higher, and investment portfolio income at year-end is expected to be at the same level as at end-Q3/2009.

Totalkredit forecasts a profit before tax for 2009 in the range of DKK 800m-900m.

## EVENTS OCCURRED AFTER THE END OF THE FINANCIAL PERIOD

In the period up to the presentation of the Q1-Q3 Interim Report 2009, no significant events have occurred.

#### **ACCOUNTING POLICIES**

The Q1-Q3 Interim Report 2009 has been prepared in accordance with the Danish Financial Business Act and the Danish Financial Supervisory Authority's Executive Order on Financial Reports for Credit Institutions and Investment Companies, etc.

All figures in the Q1-Q3 Interim Report 2009 are presented in DKK million. The totals stated have been calculated on the basis of actual figures. Due to the rounding-off, the sum of individual figures and the stated totals may differ slightly.

The accounting policies are unchanged relative to the Annual Report for 2008 with the exception of Management's decision to apply Danmarks Nationalbank's lending rate (repo rate) as the riskfree interest rate for the calculation of core earnings and investment portfolio income as from 1 January 2009. Previously, the tomorrow/next rate was used as the risk-free interest rate. Comparative figures have been restated accordingly. The change affects the distribution between core income from securities and investment portfolio income. The change has no effect on the balance sheet. For a description of the Company's accounting policies, please refer to the Annual Report for 2008, which is available at totalkredit.dk.

The Q1-Q3 Interim Report 2009 has not been audited or reviewed.



### Statement by the Board of Directors and the Executive Board on the Interim Report

The Board of Directors and the Executive Board have today reviewed and approved the Interim Report for the period 1 January – 30 September 2009 of Totalkredit A/S.

The Q1-Q3 Interim Report 2009 has been prepared in accordance with the Danish Financial Business Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies, etc. Further, the Q1-Q3 Interim Report has been prepared in accordance with additional Danish disclosure requirements for interim reports of issuers of listed bonds.

Taastrup, 5 November 2009

#### **EXECUTIVE BOARD**

Troels Bülow-Olsen

Hans Henrik Andersen

In our opinion, the Q1-Q3 Interim Report gives a fair review of the development in the activities and financial circumstances of the Company as well as a satisfactory description of the material risk and uncertainty factors affecting the Company.

In our opinion, the Q1-Q3 Interim Report also gives a fair presentation of the Company's assets, liabilities, equity and financial position at 30 September 2009 and of the results of the Company's activities and cash flows for the financial period 1 January – 30 September 2009.

#### **BOARD OF DIRECTORS**

Søren Holm, Chairman

Bent Naur, Deputy Chairman

Jette Alsig Bargholz

Karen Frøsig

Kim Duus

Lars Holst

Jari Loch Jensen

Gert R. Jonassen

Frank Kristensen

Merete Nilausen



## Income statement for 1 January – 30 September

| DKK | MILLION |
|-----|---------|
|     |         |

| Profit for the period  |      | 602    | 553    |
|--|------|--------|--------|
| Ταχ  |      | 201    | 179    |
| Profit before tax  |      | 803    | 712    |
| Impairment losses on loans, advances and receivables                 |      | 425    | 10     |
| Depreciation and impairment losses for property, plant and equipment |      | 1      | 1      |
| Staff and administrative expenses                                    | 6    | 279    | 290    |
| Other operating income   |      | 0      | 1      |
| Value adjustments  | 5    | 201    | (145)  |
| Net interest and fee income  |      | 1,307  | 1,157  |
| Fee and commission expenses  | 4    | 1,010  | 816    |
| Fee and commission income  | 3    | 361    | 225    |
| Dividend on equities   |      | 0      | 2      |
| Net interest income  |      | 1,956  | 1,746  |
| Interest expenses  | 2    | 14,330 | 13,758 |
| Interest income  | 1    | 16,286 | 15,504 |
|  |      | 2009   | 2008   |
|  | Note | Q1-Q3/ | Q1-Q3/ |



DKK MILLION

# Balance sheet, end of period

|   | Note | 30.09.2009 | 31.12.2008 |
|---|------|------------|------------|
| ASSETS  |      |            |            |
| Cash balance and demand deposits with central banks     |      | 0          | 0          |
| Receivables from credit institutions and central banks  | 7    | 14,056     | 16,283     |
| Loans, advances and other receivables at fair value     | 8    | 423,851    | 390,452    |
| Loans, advances and other receivables at amortised cost | 8    | 79         | 103        |
| Bonds at fair value                                     | 9    | 42,162     | 52,424     |
| Equities  | 10   | -          | 12         |
| Other property, plant and equipment                     |      | 1          | 2          |
| Current tax assets                                      |      | -          | 0          |
| Deferred tax assets                                     |      | 1          | 1          |
| Assets in temporary possession                          |      | 11         | 2          |
| Other assets  | 11   | 3,986      | 2,052      |
| Prepayments   |      | 7          | 7          |
| Total assets  |      | 484,154    | 461,338    |
|   |      |            |            |
| LIABILITIES AND EQUITY                                  |      |            |            |
| Payables to credit institutions                         | 12   | 348,079    | 315,349    |
| Issued bonds at fair value                              | 13   | 109,662    | 121,243    |
| Current tax liabilities                                 |      | 189        | 46         |
| Other liabilities                                       | 14   | 11,466     | 9,544      |
| Provisions for pensions and similar obligations         |      | 4          | 4          |
| Subordinate loan capital                                | 15   | 2,600      | 3,600      |
| Equity:   | 16   |            |            |
| Share capital   |      | 799        | 799        |
| Reserves:   |      |            |            |
| Series reserves   |      | 1,589      | 1,589      |
| Other reserves  |      | 9,164      | 9,164      |
| Retained earnings for the period                        |      | 602        | -          |
| Total equity  |      | 12,154     | 11,552     |
| Total liabilities and equity                            |      | 484,154    | 461,338    |
|   |      |            |            |
| OFF-BALANCE SHEET ITEMS                                 | 17   |            |            |
| Guarantees  |      | 0          | 0          |
| Other commitments                                       |      | 14         | 16         |
| Total off-balance sheet items                           |      | 14         | 16         |



## Notes

DKK MILLION

|   | Q1-Q3/<br>2009 | Q1-Q3/<br>2008 |
|---|----------------|----------------|
| 1. INTEREST INCOME  | 2007           | 2006           |
| Receivables from credit institutions  | 82             | 136            |
| Loans, advances and other receivables   | 14,221         | 13,614         |
| Administrative margin   | 1,476          | 1,350          |
| Bonds:  | 1,470          | 1,000          |
| - Own mortgage bonds  | 30             | 20             |
| - Other mortgage bonds  | 458            | 397            |
| - Government bonds  | 11             | 6              |
| Derivative financial instruments:   |                | -              |
| - Interest rate contracts   | 38             | 1              |
| Total   | 16,316         | 15,524         |
| Interest from own mortgage bonds has been offset against interest expenses – note 2 | (30)           | (20)           |
| Total   | 16,286         | 15,504         |
|   |                | ,              |
| 2. INTEREST EXPENSES  |                |                |
| Mortgage loan funding through Nykredit Realkredit A/S                               | 10,402         | 9,286          |
| Issued bonds  | 3,866          | 4,341          |
| Subordinate loan capital  | 92             | 151            |
| Other interest expenses   | 0              | 0              |
| Total   | 14,360         | 13,778         |
| Set-off of interest from own mortgage bonds – note 1                                | (30)           | (20)           |
| Total   | 14,330         | 13,758         |
| 3. FEE AND COMMISSION INCOME  |                |                |
| Loan fees, new lending  | 188            | 131            |
| Commission and other fees   | 173            | 94             |
| Total   | 361            | 225            |
|   |                |                |
| 4. FEE AND COMMISSION EXPENSES  |                |                |
| Loan arrangement fees   | 133            | 93             |
| Commission to loan arrangers  | 709            | 636            |
| Trading commission and other fees   | 168            | 87             |
| Total   | 1,010          | 816            |
|   |                |                |



DKK MILLION

### Notes

|  | Q1-Q3/  | Q1-Q3/   |
|--|---------|----------|
|  | 2009    | 2008     |
| 5. VALUE ADJUSTMENTS   | 0.000   |          |
| Mortgage loans   | 9,292   | (11,715) |
| Bonds  | 233     | (104)    |
| Equities   | (1)     | (4)      |
| Foreign exchange, interest rate and other contracts as well as derivative financial instruments  | (31)    | (37)     |
| Issued bonds, including bonds issued by Nykredit Realkredit A/S in connection with the<br>funding of mortgage loans granted by Totalkredit A/S | (9,292) | 11,715   |
| Total  | 201     | (145)    |
| 6. STAFF AND ADMINISTRATIVE EXPENSES   |         |          |
| Remuneration of Board of Directors and Executive Board   | 4       | 6        |
| Staff expenses   | 53      | 47       |
| Administrative expenses  | 222     | 237      |
| Total  | 279     | 290      |
|  |         |          |
| Remuneration of Board of Directors and Executive Board   |         |          |
| Board of Directors:  |         |          |
| Remuneration   | 1       | 1        |
| Executive Board:   |         |          |
| Salaries   | 3       | 5        |
| Other social security expenses and charges   | 0       | 0        |
| Total  | 4       | 6        |
| The terms and conditions governing pensions and retirement in relation to  |         |          |
| the Executive Board have not changed since the Annual Report for 2008.   |         |          |
| Staff expenses:  |         |          |
| •<br>Wages and salaries  | 44      | 39       |
| Pensions   | 4       | 4        |
| Other social security expenses and charges   | 5       | 4        |
| Total  | 53      | 47       |
| Number of staff  |         |          |
| Average number of staff, full-time equivalents   | 117     | 107      |
| Average number of sign, full-time equivalents  | 117     | 107      |



### Notes

DKK MILLION

|  | 30.09.2009 | 31.12.2008 |
|--|------------|------------|
| 7. RECEIVABLES FROM CREDIT INSTITUTIONS AND CENTRAL BANKS        | 14054      | 1 ( 000    |
| Receivables from credit institutions                             | 14,056     | 16,283     |
| Of which prepaid funds, including prepayments at par             | 2,050      | 4,998      |
| 8. LOANS AND ADVANCES  |            |            |
| Loans, advances and other receivables at fair value              | 423,851    | 390,452    |
| Loans, advances and other receivables at amortised cost          | 79         | 103        |
| Total  | 423,930    | 390,555    |
| Loans, advances and other receivables at fair value              |            |            |
| Mortgage loans   | 423,977    | 390,348    |
| Receivables from loans secured on non-repossessed properties     | (126)      | 104        |
| Total  | 423,851    | 390,452    |
| Mortgage loans   |            |            |
| Balance, beginning of period, nominal value                      | 400,679    | 363,175    |
| New loans  | 91,378     | 88,842     |
| Ordinary principal payments                                      | (3,843)    | (5,035)    |
| Prepayments and extraordinary principal payments                 | (64,028)   | (46,303)   |
| Balance, end of period, nominal value                            | 424,186    | 400,679    |
| Loans transferred relating to properties in temporary possession | (26)       | (3)        |
| Fair value adjustment  | (32)       | (10,296)   |
| Adjustment for credit risk                                       |            |            |
| Individual impairment provisions                                 | 0          | 0          |
| Collective impairment provisions                                 | (151)      | (32)       |
| Balance, end of period, fair value                               | 423,977    | 390,348    |
| Receivables from loans secured on non-repossessed properties     |            |            |
| Arrears before impairment provisions                             | 190        | 127        |
| Outlays before impairment provisions                             | (3)        | (1)        |
| Provisions for arrears and outlays                               | (313)      | (22)       |
| Total  | (126)      | 104        |



| Notes   |            | DKK MILLIC |
|---|------------|------------|
|   | 30.09.2009 | 31.12.2008 |
| 8. LOANS AND ADVANCES - continued                                     |            |            |
| Mortgage loan guarantees provided by banks:                           |            |            |
| Supplementary guarantees in addition to mortgages on real property    | 5,347      | 5,128      |
| Statutory guarantees for interim loans                                | 12,786     | 18,715     |
| Guarantees for loans disbursed before obtaining a registered mortgage | 31,147     | 34,010     |
| Total   | 49,280     | 57,853     |
| Loans, advances and other receivables at amortised cost               |            |            |
| Mortgage loans  | 79         | 103        |
| Total   | 79         | 103        |
| 9. BONDS AT FAIR VALUE  |            |            |
| - Own mortgage bonds  | 603        | 594        |
| - Other mortgage bonds  | 41,436     | 52,212     |
| - Government bonds  | 726        | 212        |
| - Other bonds   | 0          | C          |
| Total   | 42,765     | 53,018     |
| Set-off against Issued bonds – note 13                                | (603)      | (594)      |
| Total bonds   | 42,162     | 52,424     |
| 10. EQUITIES AT FAIR VALUE  |            |            |
| Listed on NASDAQ OMX Copenhagen A/S                                   | -          | 2          |
| Unlisted equities   | -          | 10         |
| Total   | -          | 12         |
| 11. OTHER ASSETS  |            |            |
| Positive market value of derivative financial instruments             | 7          | 4          |
| Interest and commission receivable on loans and advances              | 2,601      | 15         |
| Interest receivable from bonds and credit institutions                | 1,330      | 1,963      |
| Other assets  | 48         | 70         |
| Total   | 3,986      | 2,052      |



### Notes

DKK MILLION

|   | 30.09.2009 | 31.12.2008 |
|---|------------|------------|
| 12. PAYABLES TO CREDIT INSTITUTIONS                             |            |            |
| Payables to credit institutions, other payables                 | 242        | 17         |
| Mortgage loan funding through Nykredit Realkredit A/S           | 347,837    | 315,332    |
| Total   | 348,079    | 315,349    |
| Of which mortgage loan funding through Nykredit Realkredit A/S: |            |            |
| Balance, beginning of period, nominal value                     | 321,514    | 250,569    |
| Additions   | 107,593    | 132,176    |
| Drawings and prepayments  | (58,316)   | (35,007)   |
| Prepayments and extraordinary principal payments                | (24,462)   | (26,224)   |
| Balance, end of period, nominal value                           | 346,329    | 321,514    |
| Fair value adjustment   | 1,508      | (6,182)    |
| Total   | 347,837    | 315,332    |
| 13. ISSUED BONDS  |            |            |
| Mortgage bonds issued against mortgages on real property        |            |            |
| Balance, beginning of period, nominal value                     | 125,951    | 153,207    |
| Additions   | 0          | C          |
| Drawings and prepayments  | (3,708)    | (8,921)    |
| Prepayments and extraordinary principal payments                | (10,444)   | (18,335)   |
| Balance, end of period  | 111,799    | 125,951    |
| Set-off, own bonds  | (603)      | (594)      |
| Fair value adjustment   | (1,534)    | (4,114)    |
| Total   | 109,662    | 121,243    |
| Of which pre-issuance   | -          |            |
| Bonds drawn for redemption at the next creditor settlement date | 950        | 660        |
| 14. OTHER LIABILITIES   |            |            |
| Interest and commission payable                                 | 8,357      | 9,128      |
| Negative market value of derivative financial instruments       | 10         | 251        |
| Other payables  | 3,099      | 165        |
| Total   | 11,466     | 9,544      |

DKK MILLION

|   | 30.09.2009 | 31.12.2008 |
|---|------------|------------|
| 15. SUBORDINATE LOAN CAPITAL  |            |            |
| Subordinate loan capital consists of debt pursuant to section 136 of the<br>Danish Financial Business Act. In H1/2009 two loans were prepaid at par<br>(100), each with a principal of DKK 500m.  |            |            |
| 1. Loan in the amount of DKK 2,600m raised in June 2005 with a maximum term of 13 years.  |            |            |
| The loan carries a floating interest rate and has Nykredit Realkredit A/S as lender.  |            |            |
| 16. EQUITY  |            |            |
| Share capital   | 799        | 799        |
| Series reserves   | 1,589      | 1,589      |
| Other reserves  | 9,766      | 9,164      |
| Equity, end of period   | 12,154     | 11,552     |
| Series reserves consist of an undistributable reserve fund established in connection with the Company's conversion into a public limited company. The share capital consists of 7,987,391 shares of DKK 100. There is only one share class. |            |            |
| 17. OFF-BALANCE SHEET ITEMS   |            |            |
| Guarantees:   |            |            |
| Financial guarantees  | 0          | 0          |
| Total   | 0          | 0          |
| Other commitments:  |            |            |
| Other   | 14         | 16         |
| Total off-balance sheet items   | 14         | 16         |

Notes



## Financial highlights – five years

|  | Q1-Q3/<br>2009 | Q1-Q3/<br>2008 | Q1-Q3/<br>2007 | Q1-Q3/<br>2006 | Q1-Q3/<br>2005 |
|--|----------------|----------------|----------------|----------------|----------------|
| INCOME STATEMENT   |                |                |                |                |                |
| Net interest income  | 1,956          | 1,746          | 1,471          | 1,171          | 1,022          |
| Net fee income   | (649)          | (590)          | (528)          | (459)          | (304)          |
| Net interest and fee income  | 1,307          | 1,156          | 943            | 712            | 718            |
| Value adjustments  | 201            | (145)          | 12             | 12             | 6              |
| Other operating income   | 0              | 1              | 1              | 0              | 0              |
| Staff and administrative expenses                                    | 279            | 290            | 245            | 170            | 154            |
| Depreciation and impairment losses for property, plant and equipment | 1              | 1              | 1              | 2              | 1              |
| Impairment losses on loans, advances and receivables                 | 425            | 10             | 1              | 1              | 1              |
| Profit before tax  | 803            | 711            | 709            | 551            | 568            |
| Ταχ  | 201            | 179            | 176            | 153            | 158            |
| Profit for the period  | 602            | 532            | 533            | 398            | 410            |
| SUMMARY BALANCE SHEET, END OF PERIOD                                 | 30.09.2009     | 30.09.2008     | 30.09.2007     | 30.09.2006     | 30.09.2005     |
| ASSETS   |                |                |                |                |                |
| Receivables from credit institutions                                 | 14,056         | 9,306          | 10,603         | 7,844          | 16,644         |
| Mortgage loans   | 424,056        | 367,766        | 337,703        | 293,472        | 246,064        |
| Bonds and equities   | 42,162         | 13,721         | 9,275          | 8,002          | 5,416          |
| Other assets   | 3,880          | 726            | 279            | 175            | 221            |
| Total assets   | 484,154        | 391,519        | 357,860        | 309,493        | 268,345        |
| LIABILITIES AND EQUITY   |                |                |                |                |                |
| Payables to credit institutions                                      | 348,079        | 248,785        | 186,301        | 101,219        | 4,585          |
| Issued bonds   | 109,662        | 120,982        | 151,376        | 192,566        | 249,579        |
| Supplementary capital  | 2,600          | 3,600          | 4,591          | 4,090          | 5,210          |
| Other liabilities  | 11,659         | 6,891          | 5,584          | 3,840          | 3,758          |
| Equity   | 12,154         | 11,261         | 10,008         | 7,778          | 5,233          |
| Total liabilities and equity   | 484,154        | 391,519        | 357,860        | 309,493        | 268,345        |
| FINANCIAL RATIOS   |                |                |                |                |                |
| Profit for the period as % of average equity                         | 5.1            | 4.8            | 5.9            | 6.0            | 8.2            |
| Profit before tax for the period as % of average equity              | 6.8            | 6.5            | 7.9            | 8.4            | 11.3           |
| Loans and advances:equity  | 34.9           | 32.7           | 33.7           | 37.7           | 47.0           |
| Growth in loans and advances for the period, %                       | 8.6            | 5.3            | 10.3           | 16.0           | 24.9           |
| Impairment losses for the period, %                                  | 0.1            | 0.0            | 0.0            | 0.0            | 0.0            |
| Capital adequacy ratio, %  | 21.9           | 27.1           | 10.1           | 9.7            | 10.1           |
| Core capital ratio, %  | 18.1           | 20.7           | 6.9            | 6.2            | 5.0            |
| Average number of full-time staff                                    | 117            | 107            | 108            | 104            | 85             |



# Financial highlights – six quarters

|   | Q3/2009    | Q2/2009    | Q1/2009    | Q4/2008    | Q3/2008    | Q2/2008    |
|---|------------|------------|------------|------------|------------|------------|
| CORE EARNINGS AND PROFIT FOR THE PERIOD           |            |            |            |            |            |            |
| Core income from                                  |            |            |            |            |            |            |
| Business operations                               | 356        | 345        | 296        | 309        | 290        | 269        |
| Securities  | 33         | 46         | 65         | 125        | 121        | 109        |
| Total   | 389        | 391        | 361        | 434        | 411        | 378        |
| Operating costs, depreciation and amortisation    | 84         | 93         | 103        | 84         | 90         | 98         |
| Core earnings before impairment losses            | 305        | 298        | 258        | 350        | 321        | 280        |
| Impairment losses on loans and advances           | 281        | 19         | 125        | 45         | 7          | 2          |
| Core earnings after impairment losses             | 24         | 279        | 133        | 305        | 314        | 278        |
| Investment portfolio income                       | 124        | 106        | 137        | 84         | (82)       | (79)       |
| Profit before tax                                 | 148        | 385        | 270        | 389        | 232        | 199        |
| Ταχ   | 37         | 96         | 68         | 98         | 59         | 50         |
| Profit for the period                             | 111        | 289        | 202        | 291        | 173        | 149        |
| SUMMARY BALANCE SHEET, END OF PERIOD              | 30.09.2009 | 30.06.2009 | 31.03.2009 | 31.12.2008 | 30.09.2008 | 30.06.2008 |
| ASSETS  |            |            |            |            |            |            |
| Receivables from credit institutions              | 14,056     | 18,301     | 9,020      | 16,283     | 9,306      | 9,401      |
| Mortgage loans                                    | 424,056    | 411,909    | 402,345    | 390,351    | 367,776    | 358,446    |
| Bonds and equities                                | 42,162     | 20,095     | 14,495     | 52,437     | 13,721     | 12,544     |
| Other assets                                      | 3,880      | 2,306      | 794        | 2,267      | 726        | 578        |
| Total assets                                      | 484,154    | 452,611    | 426,654    | 461,338    | 391,519    | 380,969    |
| LIABILITIES AND EQUITY                            |            |            |            |            |            |            |
| Payables to credit institutions                   | 348,079    | 317,509    | 289,329    | 315,349    | 248,785    | 233,883    |
| Issued bonds                                      | 109,662    | 111,398    | 116,049    | 121,243    | 120,982    | 126,404    |
| Supplementary capital                             | 2,600      | 2,600      | 3,600      | 3,600      | 3,600      | 3,600      |
| Other liabilities                                 | 11,659     | 9,040      | 5,921      | 9,594      | 6,891      | 5,994      |
| Equity  | 12,154     | 12,044     | 11,755     | 11,552     | 11,261     | 11,088     |
| Total liabilities and equity                      | 484,154    | 452,611    | 426,654    | 461,338    | 391,519    | 380,969    |
| FINANCIAL RATIOS                                  |            |            |            |            |            |            |
| Profit for the period as % of average equity (pa) | 3.7        | 9.8        | 6.9        | 10.2       | 6.2        | 5.4        |
| Core earnings after impairment losses as % of     |            |            |            |            |            |            |
| average equity (pa)                               | 0.8        | 9.5        | 4.6        | 10.7       | 11.2       | 10.1       |
| Costs as % of core income                         | 21.6       | 23.8       | 28.5       | 19.4       | 21.9       | 25.9       |
| Impairment losses for the period, %               | 0.1        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        |
| Capital adequacy ratio, %                         | 21.9       | 22.9       | 26.8       | 26.7       | 27.1       | 28.4       |
| Core capital ratio, %                             | 18.1       | 19.0       | 20.7       | 20.5       | 20.7       | 21.5       |