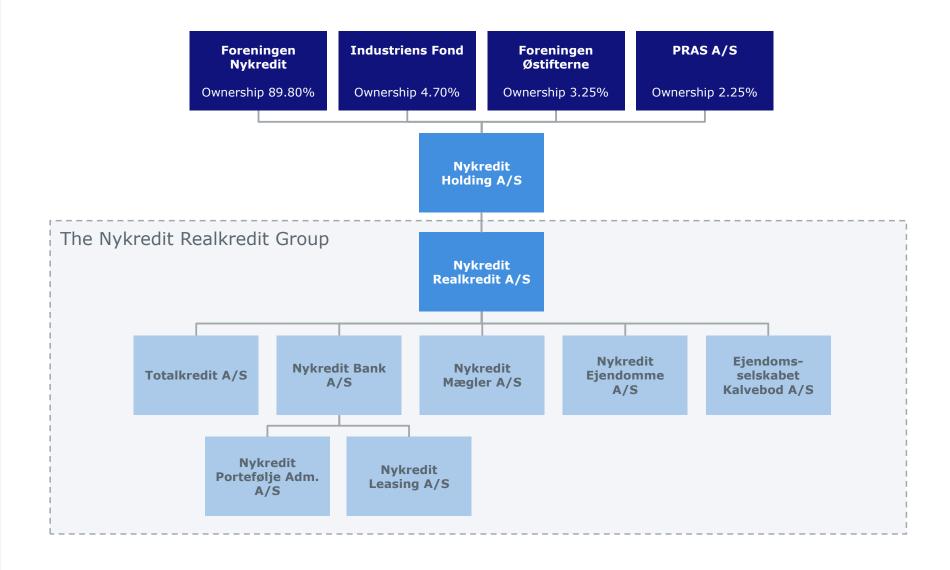
## Fact Book Q1 2014

The Nykredit Realkredit Group

Unaudited



## Group chart



## The Nykredit Realkredit Group history

Establishment of various mortgage associations

> 1851-1972

16 mortgage associations merge into two

1972

Two mortgage associations merge into

Nykredit 1985 Deregulation of the Danish mortgage sector

1989 2014

Nvkredit is one of

Denmark's

leading financial

services groups

Development in activities

#### Foreningen Nykredit

Foreningen Nykredit (the Nykredit Association) owns just below 90% of Nykredit and is thus the largest shareholder.

#### Members

- Mortgage customers of Nykredit
   Realkredit
- 2. Customers with facilities with Nykredit Bank of at least DKK 50,000
- 3. Mortgage customers of Totalkredit (optional)

#### **Committee of Representatives**

The ultimate authority of Foreningen Nykredit is the Committee of Representatives, which has 100 representatives elected by and among the members (mortgage customers of Nykredit Realkredit) and bondholders.

The Committee of Representatives elects the Board of Directors of Foreningen Nykredit and approves annual reports and amendments to the Articles of Association.

**1994** Set-up of Nykredit Bank

**1989** Set-up of estate agency business

**1998** Set-up of Markets and Asset Management

1998 Set-up of Nykredit Forsikring

2000 Merger with Østifterne Forsikring

**2003** Acquisition of Totalkredit

**2008** Acquisition of Forstædernes Bank

2010 Sale of Nykredit Forsikring

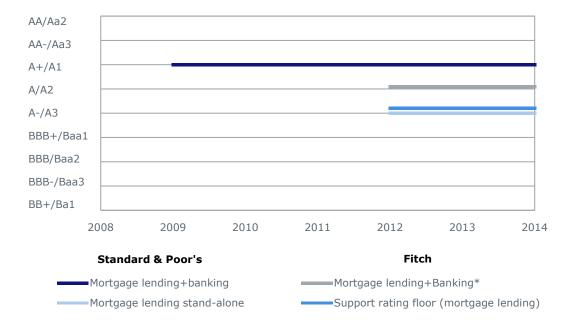
Nykredit

## Rating

#### **Nykredit ratings**

Standar	d & Poor's	Fi	tch
Short-term	Long-term	Short-term	Long-term
A-1	A+*	F1	А

<sup>\*</sup> Negative outlook



#### **Nykredit Realkredit**

	S&P	Fitch
Covered bonds		
Capital Centre H (covered bonds, SDO)	AAA	
Capital Centre E (covered bonds, SDO)	AAA	
Capital Centre G (covered bonds, RO)	AAA	
Capital Centre I (covered bonds, RO)	AAA	
Capital Centre D (covered bonds, RO)	AAA	
Capital Centre C (covered bonds, RO)	AAA	
Senior secured bonds (junior covered bonds	)	
Capital Centre D (senior secured bonds, JCB)	A+*	
Capital Centre E (senior secured bonds, JCB)	A+*	
Capital Centre H (senior secured bonds, JCB)	A+*	
Unsecured debt		
Short-term unsecured rating	A-1	F1
Long-term unsecured rating	A+*	Α
Capital instruments		
Hybrid capital (Tier 1)	BBB	

<sup>\*</sup> Negative outlook

#### **Nykredit Bank A/S**

	S&P	Fitch
Short-term deposit rating	A-1	F1
Long-term deposit rating	A+*	Α
Euro MTN Programme		
- Short-term senior debt	A-1	F1
- Long-term senior debt	A+*	Α
Euro Commercial Paper and Certificate of Deposit Programme		
- Short-term senior debt	A-1	F1

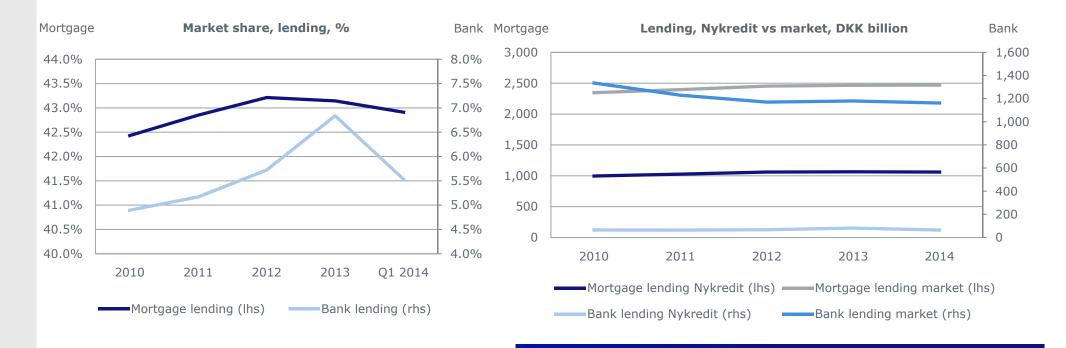
<sup>\*</sup> Negative outlook

#### Market share - lending

Market share					
DKK billion	2010	2011	2012	2013	Q1 2014
Bank lending*	65	64	67	81	64
Mortgage lending	996	1,027	1,060	1,064	1,060
Total	1,061	1,091	1,127	1,145	1,124
Market share					
Bank lending	4.9%	5.2%	5.7%	6.8%	5.5%
Mortgage lending	42.4%	42.9%	43.2%	43.1%	42.9%
Total	28.8%	30.1%	31.1%	31.4%	30.9%

Note: MFI statistics – lending and distribution of market share in Denmark

<sup>\*</sup> Bank lending includes reverse transactions



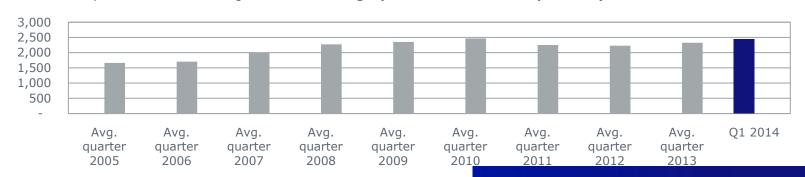
## Core income – the Nykredit Realkredit Group

The Nykredit Realkredit Group

The Hyki cale Realki cale Group	Avg. quarterAv	g. quarterAv	g. quarter	Q1	Q2	Q3	Q4	Q1
DKK million	2010	2011	2012	2013	2013	2013	2013	2014
Core earnings from								
Business operations	2,204	2,390	2,550	2,566	2,585	2,520	2,759	2,741
Value adjustment of deveriates and corporate bonds	-12	-158	-267	15	41	-618	-205	-228
Junior covered bonds	30	48	109	105	128	123	129	-110
Securities	118	161	53	35	28	26	29	30
Total core income	2,468	2,253	2,227	2,510	2,527	1,806	2,455	2,433
Operating costs, depreciation and amortisation, excl special value							,	
adjustments	-1,375	-1,427	-1,444	-1,397	-1,443	-1,394	-1,525	-1,256
Operating costs, depreciation and amortisation – special value								
adjustments	-22	-40	51	-33	34	53	-272	-3
Payment to Guarantee Fund for Depositors and								
Investors/commission, government guarantee scheme	93	25	6	-24	-13	-16	-18	-16
Core earnings before impairment losses	979	761	829	1,056	1,105	449	639	1,158
Impairment losses on loans and advances – mortgage lending	222	257	398	470	294	512	1,139	475
Impairment losses on loans and advances – banking	304	97	139	217	-52	164	20	
Impairment losses on loans and advances – government guarantee								
scheme	70	-	_	-	-	-	-	-
Core earnings after impairment losses	383	407	291	370	863	-226	-520	643
Investment portfolio income	515	45	611	669	331	394	493	349
Profit before cost of capital	898	452	902	1,039	1,194	168	-27	992
Net interest on additional Tier 1 capital	115	116	116	115	111	116	117	114
Profit before tax	783	336	786	923	1,083	52	-144	878
Tax	197	56	144	32	284	-48	-29	200
Profit from discontinued insurance operations	378	-	_	-	_	_	-	-
Result for the period	964	281	642	891	798	99	-115	678

Note: Forstædernes Bank was included in the Consolidated Financial Statements as from 17 October 2008. Value adjustment of the portfolio of subordinated debt instruments in Danish banks (Kalvebod issues) has been included from 1 January 2011. Comparative figures have been restated. Largely all the Group's investment activities are marked to market, for which reason group earnings exhibit a certain degree of volatility.

#### DKK million, actual core income Q1 2014 and average quarter core income for previous years

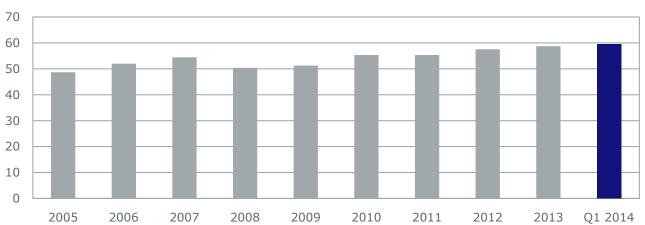


## Balance sheet summary – the Nykredit Realkredit Group

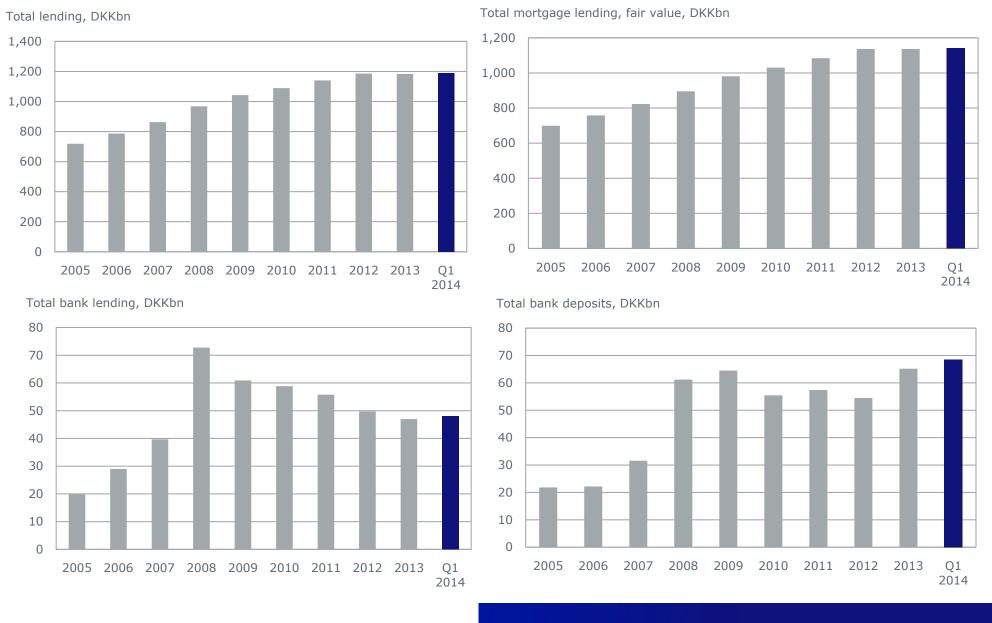
**The Nykredit Realkredit Group** 

					Q1
DKK million	2010	2011	2012	2013	2014
Assets					
Receivables from credit institutions and central banks	58,657	66,258	60,174	35,758	38,690
Mortgage loans at fair value	1,030,478	1,084,317	1,136,445	1,136,644	1,142,380
Bank loans and advances - excl reverse transactions	58,833	55,776	49,727	46,963	48,078
Bonds and equities	99,144	100,794	82,413	92,961	110,300
Remaining assets	64,029	85,760	104,646	105,087	88,302
Total assets	1,311,140	1,392,905	1,433,405	1,417,414	1,427,750
Liabilities and equity					
Payables to credit institutions and central banks	95,879	117,626	67,539	44,393	49,174
Deposits	55,467	57,404	54,509	65,172	68,598
Issued bonds at fair value	974,319	1,021,942	1,103,818	1,130,020	1,130,708
Subordinated debt	11,618	11,204	11,281	10,964	10,913
Remaining liabilities	118,537	129,419	138,701	108,148	168,357
Equity	55,320	55,310	57,556	58,716	59,553
Total liabilities and equity	1,311,140	1,392,905	1,433,405	1,417,414	1,427,750



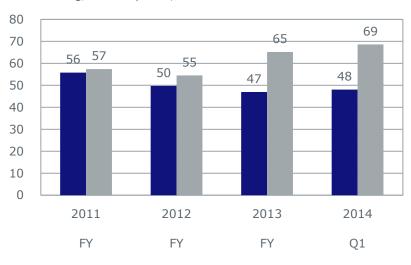


## Balance sheet summary – the Nykredit Realkredit Group

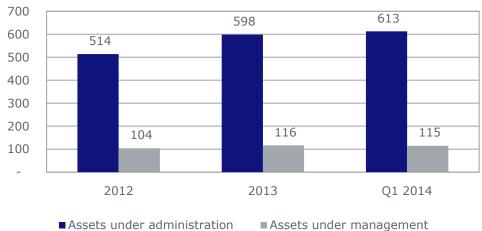


## Lending and deposits

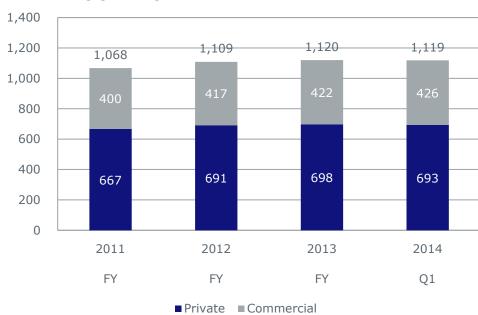
#### Bank lending/Bank deposits, DKKbn



■ Bank Lending ■ Bank deposits Assets under management/administration, DKKbn

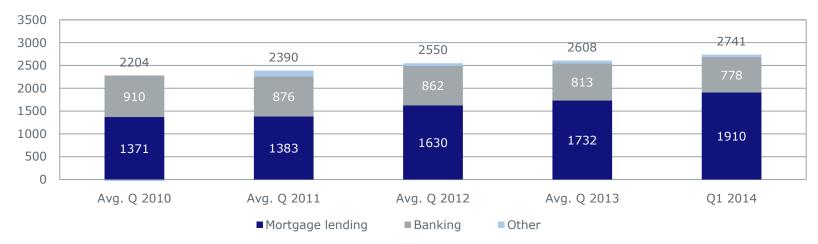


#### Nominal mortgage lending, DKKbn

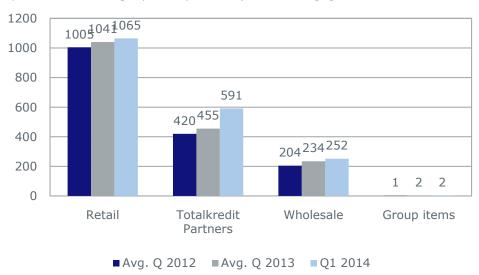


## Core earnings – the Nykredit Realkredit Group

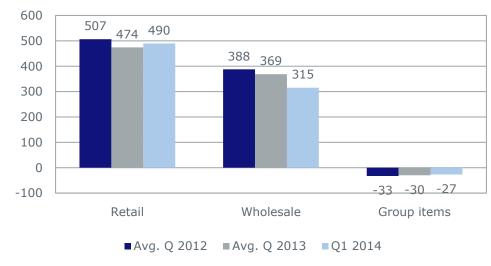
Core earnings from business operations, actual Q1 2014 and average quarter previous years, DKKm



Core earnings from business operations by business area, actual Q1 2014 and average quarter previous years - mortgage, DKKm

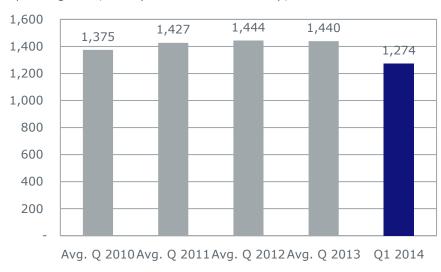


Core earnings from business operations by business area, actual Q1 2014 and average quarter previous years - banking, DKKm

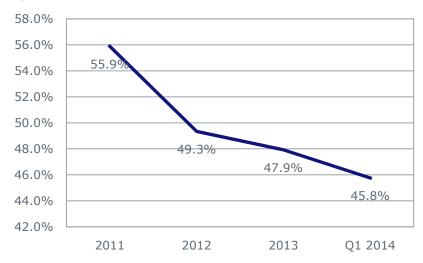


#### Breakdown of costs

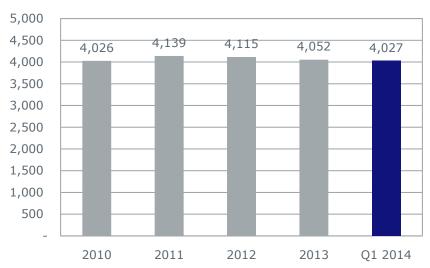
Operating costs, the Nykredit Realkredit Group, DKKm



Overhead costs as % of core earnings from business operations



Average number of full-time employees



## Core income – the Nykredit Bank Group

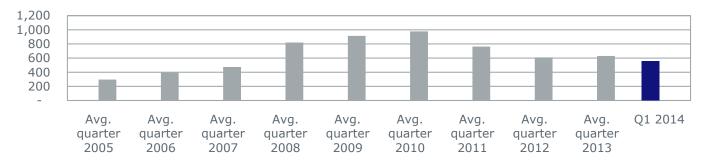
**The Nykredit Bank Group** 

	Average	Average	Average	Average	Q1
	quarter	quarter	quarter	quarter	
DKK million	2010	2011	2012	2013	2014
Core earnings from					
Business operations	910	877	862	813	778
Value adjustment of deveriates and corporate bonds	-	(158)	(267)	(192)	(228)
Proprietary Trading (activity transferred to Nykredit Realkredit in 2009)	12	-	-	-	_
Securities	31	44	15	8	7
Total core income	977	762	610	630	557
Operating costs, depreciation and amortisation	538	479	462	511	511
Provisions for costs relating to reorganisation	-	-	-	-	-
Payment to the Danish Guarantee Fund for Depositors and Investors	-	-	25	6	16
Commission payable under the government guarantee scheme (Bank Rescue					
Package I)	125	93	-	-	-
Value adjustment of associate	(46)	8	-	-	-
Core earnings before impairment losses	462	284	149	119	30
Impairment losses on loans and advances and provisions for guarantees	374	97	139	87	40
Provisions for guarantees relating to the government guarantee scheme (Bank					
Rescue Package I)	80	70	-	-	-
Core earnings after impairment losses	88	187	9	31	(10)
Investment portfolio income	42	(38)	8	(10)	9
Profit before tax	129	148	17	21	(1)
Tax	31	40	(0)	2	9
Result for the period	99	108	17	19	(10)

Note: Forstædernes Bank was included in the Consolidated Financial Statements as from 17 October 2008.

Value adjustment of the portfolio of subordinated debt instruments in Danish banks (Kalvebod issues) has been included from 1 January 2011. Comparative figures have been restated. Largely all the Group's investment activities are marked to market, for which reason group earnings exhibit a certain degree of volatility.

DKK million, actual core income Q1 2014 and average core income for previous years



## Balance sheet summary – the Nykredit Bank Group

**The Nykredit Bank Group** 

DKK million	2010	2011	2012	2013	Q1 2014
Assets					
Cash balance and receivables from credit institutions and central					
banks	29,480	50,244	44,812	23,173	29,389
Loans, advances and other receivables at fair value	12,920	22,007	35,401	56,814	35,831
Loans, advances and other receivables at amortised cost	59,072	55,901	49,807	47,024	48,078
Bonds at fair value and equities	75,266	61,063	58,399	64,219	82,471
Remaining assets	33,684	43,153	52,099	32,904	33,102
Total assets	210,422	232,368	240,518	224,134	228,871
Liabilities and equity					
Payables to credit institutions and central banks	48,351	63,093	55,355	57,732	58,492
Deposits and other payables	55,699	57,551	54,701	65,405	68,694
Issued bonds at amortised cost	32,848	26,137	28,498	26,689	23,849
Other non-derivative financial liabilities at fair value	25,679	27,308	33,741	29,248	33,108
Remaining payables	32,416	43,594	53,468	30,216	29,894
Provisions	847	233	235	247	247
Subordinated debt	813	250	250	250	250
Equity	13,769	14,202	14,270	14,347	14,337
Total liabilities and equity	210,422	232,368	240,518	224,134	228,871

**Supervisory diamond (calculated at parent level)** 

	2011	2012	2013	Q1 2014
Lending growth (limit value <20%)	-5.4	-10.7	-7.6	2.2
Large commitments (limit value <125%)	0	0	0	15.1
Exposure of properties (limit value <25%)	16.8	14.6	10.4	12.5
Funding ratio (limit value < 1,0)	0.7	0.6	0.5	0.5
Liquidity surplus (limit value >50%)	176	183.1	276	27.04

### Income from securities

DKK million	2011	2012	2013	Q1 2014
Investment portfolio income through profit or loss Investment portfolio income through	179	2,444	1,887	349
equity	-1,087	-176	-301	155
Total investment portfolio income	-907	2,267	1,586	504
- of which bonds	-245	1,837	858	220
- of which equities	229	151	333	129
- of which strategic equities	-891	279	395	155

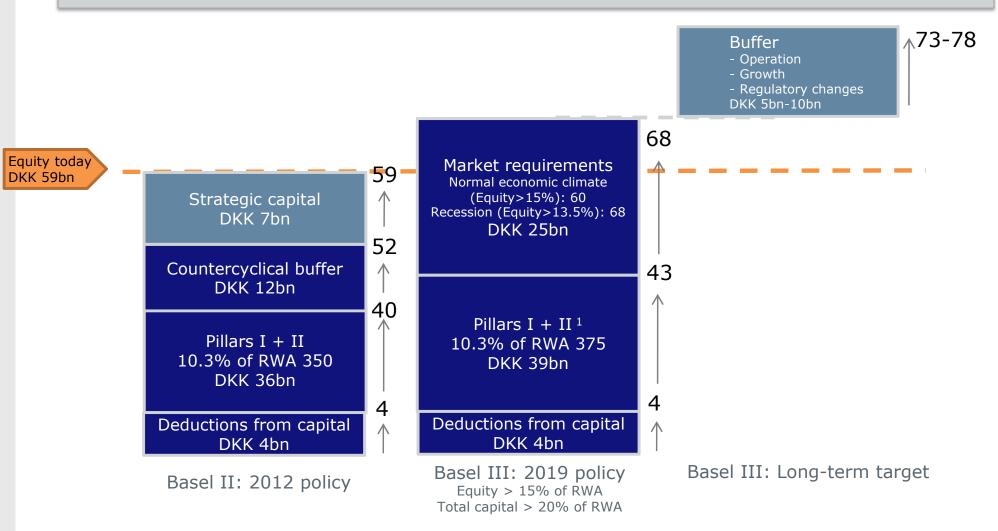
#### Historically low interest rates



Largely all the Group's investment activities are marked to market, for which reason group earnings exhibit a certain degree of volatility.

#### Future equity requirement

Equity requirement excl buffers: DKK 61bn in normal economic climate and DKK 68bn during recession



<sup>&</sup>lt;sup>1</sup> Incl future changes

## Ratios and key figures – the Nykredit Realkredit Group

Key fig	gures
---------	-------

	2010	2011	2012	2013	Q1 2014
Net interest margin pa, %					
The Nykredit Realkredit Group	0.9%	0.8%	0.8%	0.8%	0.8%
Impairment losses for the period as % of loans and advances					
Mortgage lending	0.09%	0.10%	0.14%	0.22%	0.04%
Banking	1.3%	0.4%	0.6%	0.3%	0.0%
Write-offs					
Mortgage lending	463	634	1,029	957	258
Banking	3,035	2,217	848	613	190
Swaps	-	-	63	148	29
Total provisions for loan impairment					
Mortgage lending	2,226	2,485	2,954	4,378	4,603
Banking (including guarantees)	6,888	4,407	4,139	4,097	3,955
Swaps	107	755	1,496	2,229	2,432
Total provisions for loan impairment/write-offs					
Mortgage lending	4.8	3.9	2.9	4.6	17.8
Banking	2.3	2.0	4.9	6.7	20.8
Swaps	_	_	24	15	84
State 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					

<sup>\*</sup>Net interest margin annualized for Q1 2014

#### **Capital ratios**

	2010	2011	2012	2013	Q1 2014
Core Tier 1 capital ratio, %	18.50%	17.09%	19.10%	18.89%	18.30%
Capital ratio (excl. core tier 1), %	15.10%	13.87%	15.83%	15.80%	16.00%
Solvency ratio, %	18.50%	17.09%	19.10%	18.89%	18.30%

#### **Ratios**

	2010	2011	2012	2013	Q1 2014
Profit for the year as % of average equity pa, %	0.30%	2.03%	4.55%	2.88%	4.58%
Return on assets pa, %	0.30%	0.08%	0.18%	0.12%	0.19%
Return on RWA pa, %	1.18%	0.32%	0.79%	0.48%	0.78%

Nykredit's earnings should be seen relative to the balance sheet structure and capital level. A prevailing part of the assets consists of mortgage loans with low risk and low margins.

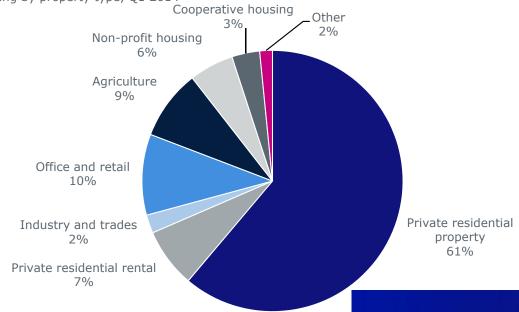
Price adjustments on mortgage products may be implemented at four months' notice and at a shorter notice for banking products.

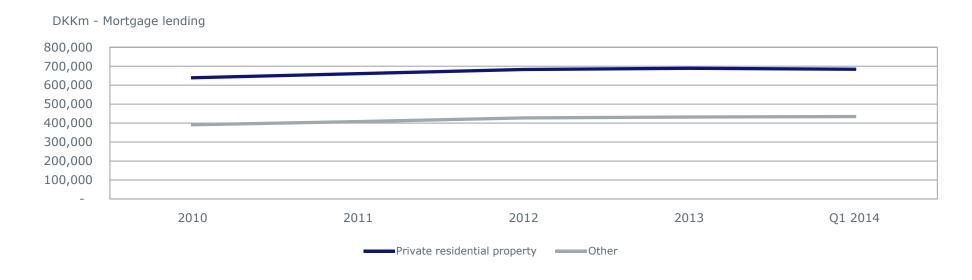
Nominal mortgage lending - by property ty
---

DKK million	2010	2011	2012	2013	Q1 2014	Average/	Average write-
						impairment	offs 2010-Q1
						provision 2010-	2014*
						Q1 2014	
Private residential property	639,094	660,891	682,969	689,057	684,233	0.23%	0.07%
Private residential rental	62,624	68,082	75,489	79,692	82,094	0.65%	0.12%
Industry and trades	25,694	24,544	23,635	25,119	25,475	0.77%	0.22%
Office and retail	94,643	103,081	112,444	111,215	112,047	0.35%	0.09%
Agriculture	97,361	97,251	97,688	97,217	96,908	0.45%	0.07%
Non-profit housing	57,679	58,382	60,060	61,385	61,598	0.05%	0.00%
Cooperative housing	37,989	39,001	39,066	38,649	38,632	0.44%	0.00%
Other	14,553	16,373	17,444	17,636	17,609	0.55%	0.09%
Total	1,029,636	1,067,606	1,108,797	1,119,970	1,118,595	0.22%	0.05%

The breakdown by property type is not directly comparable with the Group's business areas. \*Q1 2014 write-offs has been annualized for the average write-off calculation

Nominal mortgage lending by property type, Q1 2014

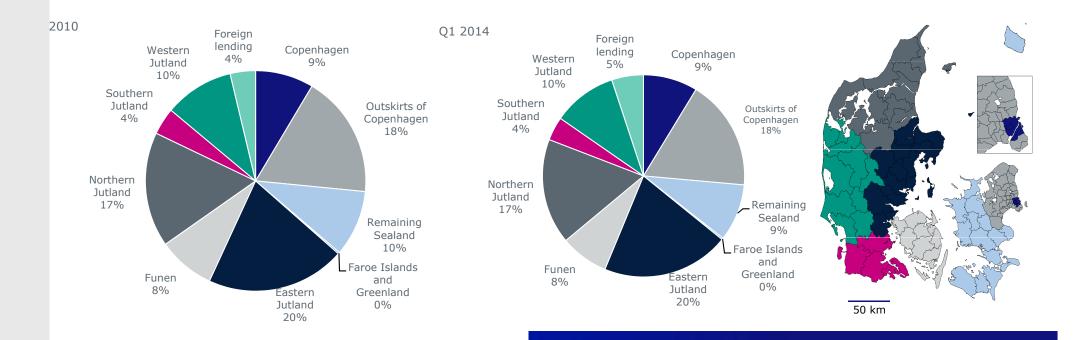




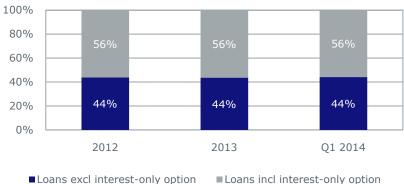


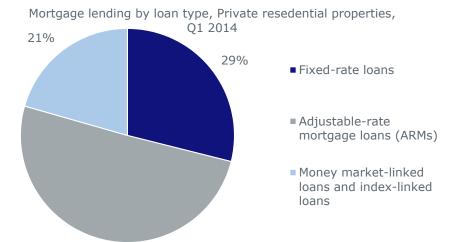


DKK billion	2010	2011	2012	2013	Q1 2014
Copenhagen	88	91	96	98	97
Outskirts of Copenhagen	185	192	198	199	198
Remaining Sealand	100	101	102	102	103
Faroe Islands and Greenland	2	2	3	3	3
Eastern Jutland	210	218	226	229	228
Funen	86	88	88	87	86
Northern Jutland	174	179	186	189	189
Southern Jutland	41	42	43	42	42
Western Jutland	105	110	115	116	115
Foreign lending	38	45	55	56	57

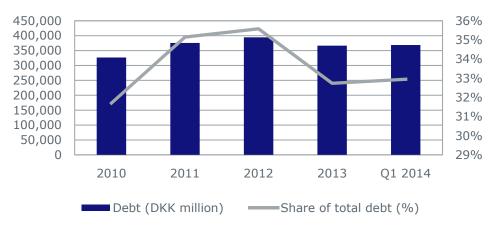


Bond debt outstanding by loan and interest type, all segments

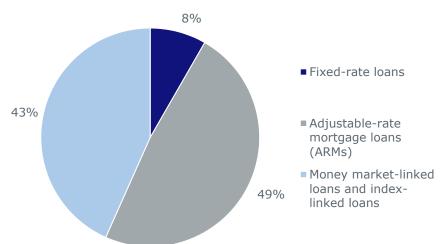




Variable-rate loans with refinancing within one year (ARMs, money market-linked and index-linked), debt outstanding with maturity less than 1 year, all segments, variable-rate loans



Mortgage lending by loan type, commercial, Q1 2014



The proportion of commercial loans is not necessarily risk explanatory as most commercial customers hedge their interest rate risk using eg interest rate swaps, but not necessarily with Nykredit as counterparty.

50%

## Arrears – mortgage lending

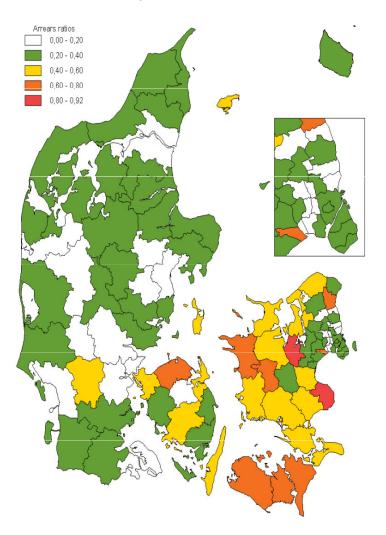


Note: Totalkredit has been consolidated with Nykredit Realkredit from 10 Novenber 2003. Q1 2014 write-offs has not been annualized

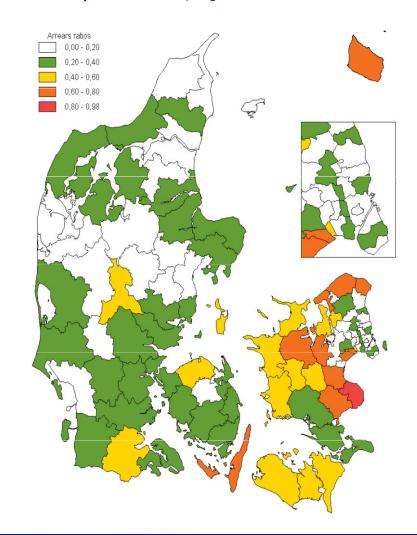


# Geographical distribution of arrears/total mortgage lending – private residential property, mortgage lending

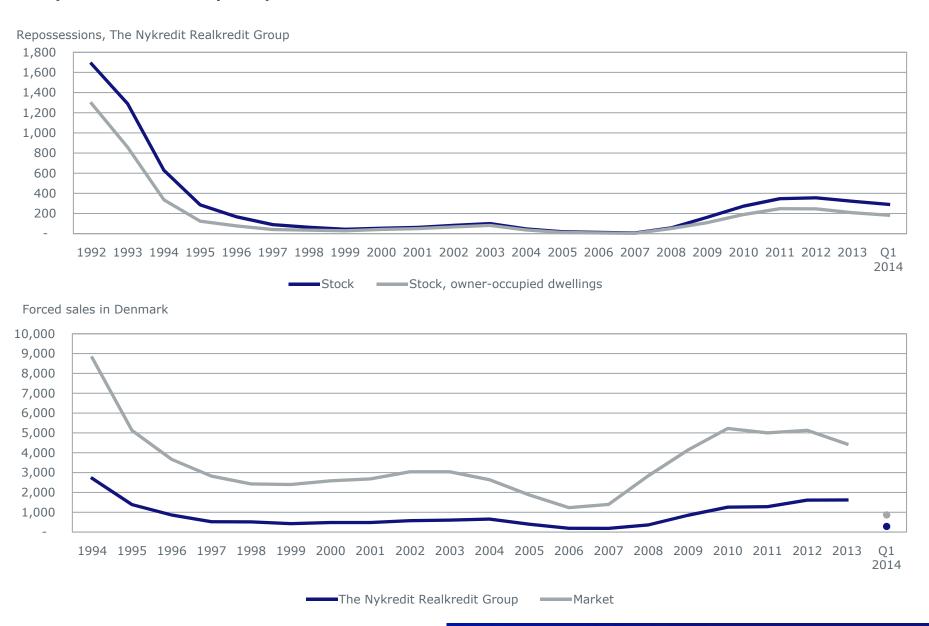
75 days arrears, Q1 2013



75 days arrears, Q1 2014



## Repossessed properties and forced sales



## Risk relating to mortgage lending

## Prudential placement of outstanding debt in relation to estimated value of property, Q1 2014 Fair value 2014 LTV (loan-to-value), the Nykredit Realkredit Group

DKKm	0-40	40-60	60-80	80-100	Over 100	Non-profit housing	Total	LTV-median	Average LTV
							%	%	
Private residential property	391,760	157,222	106,411	32,595	9,108	0	697,096	35	76
Private residential rental	72,357	26,608	16,049	3,573	830	0	119,418	32	70
Industry and trades	19,067	4,743	1,348	350	70	0	25,578	24	55
Office and retail	85,324	23,785	3,877	906	294	0	114,187	25	55
Agriculture	71,833	19,628	7,438	1,873	536	0	101,308	26	59
Other	13,256	3,136	1,257	129	72	0	17,849	24	55
Total Q1 2014	653,598	235,122	136,379	39,426	10,910	68,370	1,143,805	31	69
Total Q1 2013	639,373	233,786	139,869	42,972	10,958	70,995	1,137,952	32	70

Note: The average LTV is determined as the top part of the debt outstanding relative to estimated property values. The figures are actual LTV ratios including any financed costs. Public authority guarantees reduce the credit risk relating to subsidised housing that forms part of lending to the non-profit housing segment. For this reason, LTVs of non-profit housing offer no relevant risk data. In the table, debt outstanding is distributed continuously by LTV category. Loans with security covering for example between 0% and 60% of the mortgageable value are distributed with two thirds of the debt outstanding in the LTV range 0-40% and one third in the LTV range 40-60%.

Statutory LTV limits by property category

property category	
Private residential property for all-year habitation Private cooperative housing Private residential rental properties Non-profit housing Youth housing	80%*
Senior housing	
Properties used for social, cultural or	C00/
educational purposes Holiday homes	60%
Agricultural and forestry properties, market gardens etc**	
Office and retail properties**	
Industry and trades properties**	
Utilites	
Other properties - including undeveloped	
land	40%
(*) land toward offered for maridantial manageria.	and the state of t

<sup>(\*)</sup> some loan types offered for residential properties are subject to a lower LTV limit than 80%, but no supplementary collateral is required unless the LTV ratio subsequently exceeds 80% (\*\*) The LTV limit may be extended up to 70% against

supplementary collateral for the part in excess in 60%

5,62% of total lending is outside statutory LTV limits

## The Nykredit Realkredit Group Debt outstanding relative to estimated property values, continuous distribution, Q1 2014

LTV, %	0-40	40-60	60-80	80-100	Over 100
Private residential					
property	56	23	15	5	1
Private residential			4.0		
rental	61	22	13	3	1
Industry and trades	75	19	5	1	0
Office and retail	75	21	3	1	0
Agriculture	71	19	7	2	1
Other	74	18	7	1	0
Total Q1 2014	61	22	13	4	1

## Risk relating to mortgage lending

#### Debt outstanding relative to estimated property values, Q1 2014

#### Fair value 2014 LTV (loan-to-value), The Nykredit Realkredit Group

DKKm	0-40	40-60	60-80	80-100	Over 100	Non-profit	Total	LTV-median	Average LTV
						housing			
							%	%	
Private residential property	61,166	139,969	234,171	193,033	68,663	0	697,002	35	76
Private residential rental	25,817	32,060	39,215	16,359	5,892	0	119,344	32	70
Industry and trades	9,737	10,327	3,089	1,949	462	0	25,563	24	55
Office and retail	41,928	52,688	14,052	3,705	1,744	0	114,116	25	55
Agriculture	45,178	31,382	16,648	5,661	2,376	0	101,245	26	59
Other	8,348	5,554	3,067	560	308	0	17,838	24	55
Total Q1 2014	192,173	271,981	310,242	221,267	79,446	68,328	1,143,436	31	69
Total 01 2013	183.019	241.673	300.710	259.591	81,964	70,995	1.137.952	32	70

Note: The average LTV is determined as the top part of the debt outstanding relative to estimated property values. The figures are actual LTV ratios including any financed costs. Public authority guarantees reduce the credit risk relating to subsidised housing that forms part of lending to the non-profit housing segment. For this reason, LTVs of non-profit housing offer no relevant risk data. In the table, debt outstanding is distributed continuously by LTV category. Loans with security covering for example between 0% and 60% of the mortgageable value are distributed with two thirds of the debt outstanding in the LTV range 0-40% and one third in the LTV range 40-60%.

Statutory LTV limits by property category

Private residential property for all-year habitation 80%\* Private cooperative housing Private residential rental properties Non-profit housing Youth housing Senior housing Properties used for social, cultural or educational purposes 60% Holiday homes Agricultural and forestry properties, market gardens etc\*\* Office and retail properties\*\* Industry and trades properties\*\* Utilites Other properties - including undeveloped

29,52% of total lending is outside statutory LTV limits

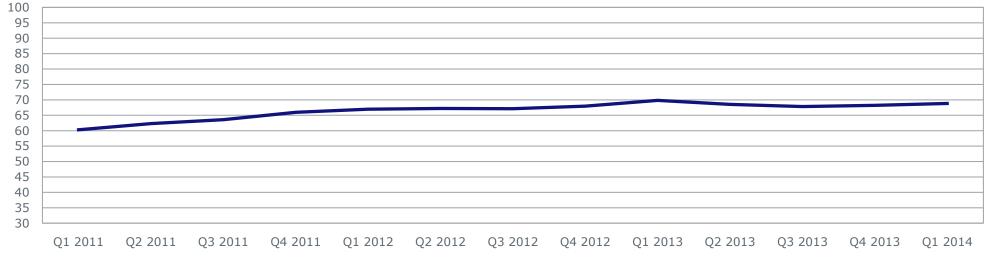
## The Nykredit Realkredit Group Debt outstanding relative to estimated property values, Q1 2014

LTV, %	0-40	40-60	60-80	80-100	Over 100
Private residential property	9	20	34	18	10
Private residential rental	22	27	33	8	6
Industry and trades	38	40	12	5	2
Office and retail	37	46	12	2	1
Agriculture	45	31	16	4	2
Other	47	31	17	3	0
Total Q1 2014	18	25	29	13	7

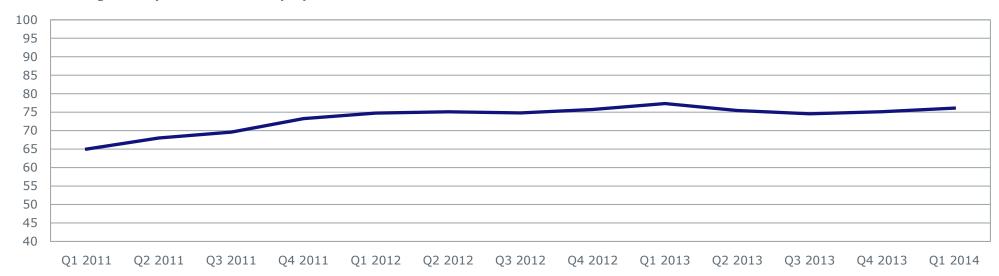
<sup>(\*)</sup> some loan types offered for residential properties are subject to a lower LTV limit than 80%, but no supplementary collateral is required unless the LTV ratio subsequently exceeds 80% (\*\*) The LTV limit may be extended up to 70% against supplementary collateral for the part in excess in 60%

#### LTV

#### % - Average LTV - all segments

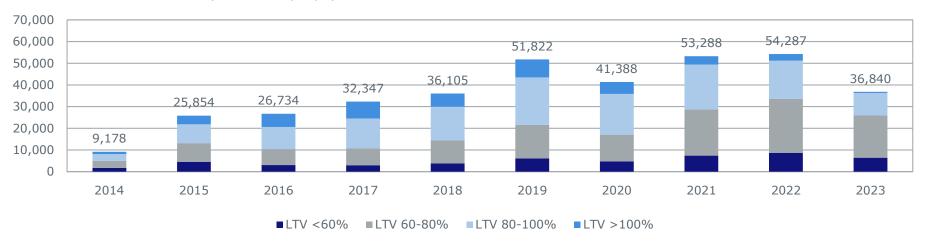


#### % - Average LTV - private residential properties

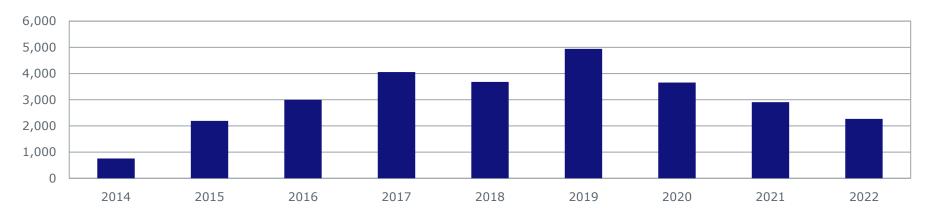


## Mortgage lending – expiry of interest-only period

LTV distribution - size of loans by interest-only expiry, DKKm



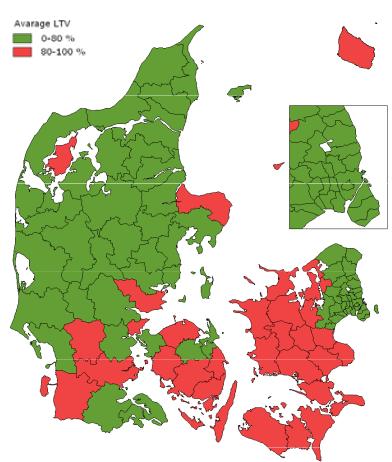
Debt outstanding over 80% LTV with expiry of interest-only period, by year, DKKm



Note: The carts depict snapshots of the present situation which will change significantly over the years as result of refinancing and changing property prices etc.

#### Interest-only loans prevalent where LTVs are low

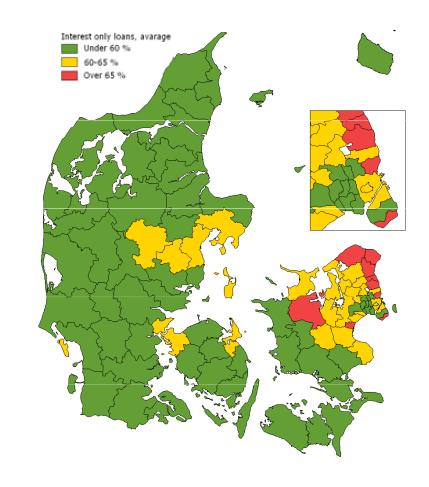
#### LTV ratios



LTV ratios, home loans, the Nykredit Realkredit Group, Q1 2014

Note: Private residential lending in municipalities with above 80% LTVs and low marketability (above national average of 200 days on market) amounts to 3.2% of private residential lending end 2013.

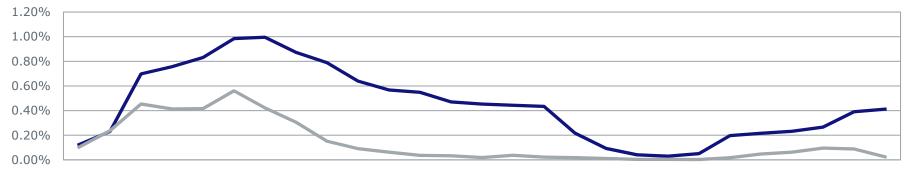
#### Distribution of interest-only loans, Q1 2014



Interest-only, home loans, the Nykredit Realkredit Group, Q1 2014

## Impairment provisions and losses – mortgage lending

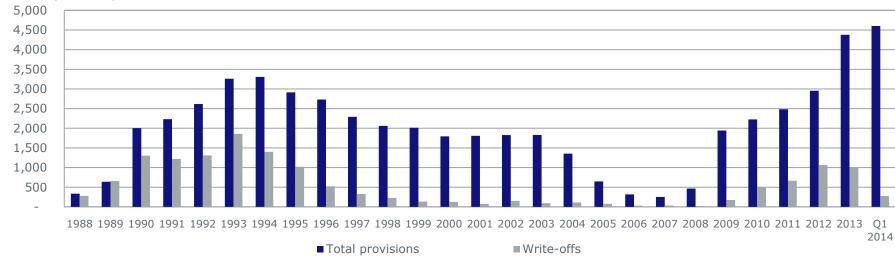
Provisions and losses as % of loans and advances



 $19881989199019911992199319941995199619971998199920002001200220032004200520062007200820092010201120122013 \ Q11120122013 \ Q1120122013 \ Q$ 

Provisions ——Write-offs

DKKm - Impairment provisions and write-offs



Note: Pursuant to the IFRS rules, Nykredit will make impairments corresponding to the expected losses on the loan portfolio, even if exposures have not impaired. Q1 2014 write-offs has not been annualized.

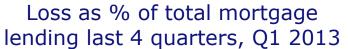
## Impairment provisions – mortgage lending

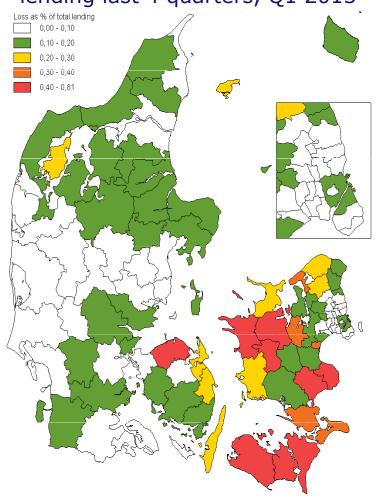
**Impairment provisions - by property type** 

DKK million	2009	2010	2011	2012	2013	Q1 2014
Private residential property	234	247	348	641	993	1,137
Private residential rental	797	662	388	365	461	502
Industry and trades	108	201	168	143	218	222
Office and retail	147	259	230	303	555	538
Agriculture	58	217	481	440	494	565
Non-profit housing	22	21	11	27	44	57
Cooperative housing	-	39	76	64	307	358
Other	41	57	77	69	131	123
Total Nykredit Realkredit	1,407	1,703	1,780	2,051	3,204	3,504
Totalkredit	535	523	704	903	1,174	1,099
The Nykredit Realkredit Group, mortgage lending	1,942	2,226	2,484	2,954	4,378	4,602

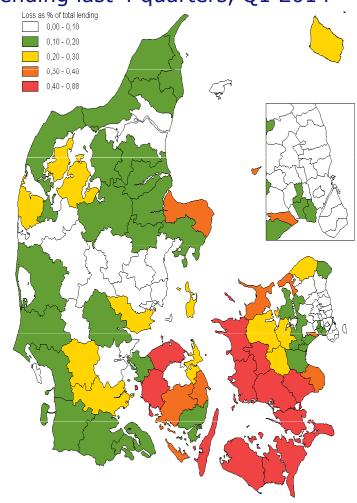
Note: provisions include individual and collective provisions (including provisions following from management judgement )

# Geographical distribution of write-offs/total mortgage lending – private residential property, mortgage lending





## Loss as % of total mortgage lending last 4 quarters, Q1 2014



## Write-offs – mortgage lending

Write-offs - by property type

DKK million	2009	2010	2011	2012	2013	Q1 2014
Private residential property	73	152	162	239	283	66
Private residential rental	18	60	68	174	92	15
Industry and trades	44	43	63	68	41	13
Office and retail	8	59	92	123	89	35
Agriculture	1	14	11	88	110	30
Non-profit housing	6	2	(0)	4	(0)	-
Cooperative housing	-	0	0	4	5	-
Other	-	0	5	25	9	8
Total Nykredit Realkredit	150	329	402	726	627	168
Totalkredit	10	134	232	303	330	91
The Nykredit Realkredit Group, mortgage lending	160	463	634	1,029	957	258

Write-offs: Write-offs for the year regardless whether the loan loss has been recognised through profit or loss for the same year. Totalkredit after set-off.

## Bank lending – loans, advances and guarantees

#### **Loans and advances**

DKK million	2009	2010	2011	2012	2013	Q1 2014
Public sector	133	253	237	308	259	229
Agriculture, hunting and forestry	1,580	2,019	2,102	1,638	1,640	1,597
Other corporate	54,331	53,592	60,111	69,079	89,153	69,528
Total commercial	55,911	55,611	62,213	70,717	90,793	71,125
Personal customers	16,840	16,128	15,459	14,183	12,786	12,555
Total	72,884	71,992	77,909	85,208	103,838	83,909

#### **Guarantees**

DKK million	2009	2010	2011	2012	2013	Q1 2014
Public sector	365	553	305	205	234	276
Agriculture, hunting and forestry	1,005	537	346	319	386	268
Other corporate	12,839	7,952	5,314	5,816	5,997	6,930
Total commercial	13,844	8,489	5,660	6,135	6,383	7,198
Personal customers	9,177	6,183	4,177	5,829	5,003	4,832
Total	23,386	15,225	10,142	12,169	11,620	12,306

## Bank lending – provisions

Provisions for individual loan impairments and guarantees

DKK million	2009	2010	2011	2012	2013	Q1 2014
Public sector	113	-	-	4	-	-
Agriculture, hunting and forestry	85	77	107	162	168	140
Other corporate	7,253	5,599	3,377	3,205	3,002	2,860
Total commercial	7,338	5,676	3,484	3,367	3,170	3,000
Personal customers	711	790	616	532	538	592
<u>Total</u>	8,162	6,466	4,100	3,903	3,708	3,592

**Collective impairment provisions** 

DKK million	2009	2010	2011	2012	2013	Q1 2014
Public sector	-	-	-	-	8	5
Agriculture, hunting and forestry	3	5	13	5	9	8
Other corporate	204	300	234	155	250	227
Total commercial	207	305	247	160	259	235
Personal customers	51	117	61	76	103	101
Total	258	422	308	236	370	341

**Total impairment provisions** 

2009	2010	2011	2012	2013	Q1 2014
113	-	-	4	8	5
-	82	120	167	177	148
7,460	5,899	3,611	3,360	3,252	3,087
7,460	5,981	3,731	3,527	3,429	3,235
762	907	677	608	641	693
8,335	6,888	4,408	4,139	4,078	3,933
	7,460 <b>7,460</b> <b>7,460</b>	113 - 82 7,460 5,899 7,460 5,981 762 907	113     -     -       -     82     120       7,460     5,899     3,611       7,460     5,981     3,731       762     907     677	113     -     -     4       -     82     120     167       7,460     5,899     3,611     3,360       7,460     5,981     3,731     3,527       762     907     677     608	113     -     -     4     8       -     82     120     167     177       7,460     5,899     3,611     3,360     3,252       7,460     5,981     3,731     3,527     3,429       762     907     677     608     641

Following the Danish FSA's inspection of the Group's credits area, Nykredit Bank has made a more conservative assessment of cooperative housing exposures. There is objective evidence of impairment (OEI) when a conservatively assessed rent is not sufficient to restore positive equity in a housing cooperative over a 30-year cash flow. In some cases, this results in negative value adjustment of interest rate swaps and impairment of loans and advances. Individual value adjustment of interest rate swaps generally follows the principles applying to impairment of loans and advances in respect of the same customer, and the swaps are value adjusted to zero if the unsecured part of the loan is written off.

# Weak customers and non-performing loans (NPL) – mortgage lending

#### **Exposure to weak customers (rating 0)**

	2011	2012	2013	Q1 2014
Total impairment provisions, rating 0 (DKK million)	140	215	373	358
Bond debt outstanding with OEI (DKK million)	9,825	10,404	12,734	16,212
Total bond debt outstanding (DKK million)	1,067,606	1,108,797	1,119,970	1,118,595
Bond debt outstanding with OEI/total bond debt outstanding (%)	0.9%	0.9%	1.1%	1.4%

#### Non-performing loans (rating -1)

	2011	2012	2013	Q1 2014
Total impairment provisions, NPL (DKK million)	1,498	1,967	2,741	2,694
Bond debt outstanding, NPL (DKK million)	16,284	18,377	22,412	21,694
Total bond debt outstanding (DKK million)	1,067,606	1,108,797	1,119,970	1,118,595
Bond debt outstanding, NPL/total bond debt outstanding (%)	1.5%	1.7%	2.0%	1.9%

The rating categories range from 0 to 10, 10 being the highest rating. NPL for mortgage products, an exposure is considered in default 75 days past due. Exposures for which individual impairment provisions have been made or a direct loss has been incurred are also considered in default.

Non-performing loans fall outside the rating scale and thus constitute a separate category. Customer ratings are an important element of the credit policy and customer assessment.

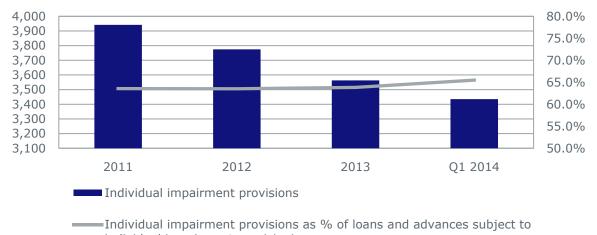
## Non-performing loans (NPL) - bank lending

#### Non performing bank loans (rating NPL)

	2011	2012	2013	Q1 2014
Individual impairment provisions  Non-performing loans of which loans and advances subject to	3,942	3,775	3,563	3,435
individual impairment provisioning Individual impairment provisions as % of loans and advances	6,202	5,942	5,582	5,245
subject to individual impairment provisioning	64%	64%	64%	65%

Note: Exposures in default includes loans and advances provided for individually and loans and advances to customers with an elevated risk of future default, but not necessarily a high risk of future losses, as the loss risk also depends on any security provided for a loan.

#### Bank lending - non-performing loans (rating NPL), DKKm



### **Business areas**

#### **Business areas**

Retail	Retail comprises Nykredit's personal customers and small and medium-sized enterprises (SMEs). The business area includes mortgage lending to Nykredit's personal customers arranged via Totalkredit
	Totalkredit Partners arranges the Group's mortgage loans to personal customers via
Totalkredit Partners	mortgage loans to personal customers via local and regional banks
Wholesale	Wholesale comprises Corporate & Institutional Banking and the business units Nykredit Markets and Nykredit Asset Management.
Group Items	Group Items comprises income and costs not allocated to the business areas, including core income from securities and investment portfolio income.

#### Core income – business areas

#### **Core income - business areas**

	Avg.	Avg.	Q1	Q2	Q3	Q4	Q1
	quarter	quarter					
DKK million	2011	2012	2013	2013	2013	2013	2014
Core income							
Retail	1,272	1,279	1,553	1,521	1,304	1,481	1,241
Totalkredit Partners	319	370	385	308	384	505	548
Wholesale	497	551	579	630	112	478	642
Group items	165	27	(8)	69	5	(8)	2
Total core income	2,252	2,227	2,510	2,527	1,806	2,455	2,433

**Lending and deposits - business areas** 

	FY	FY	FY	Q1
DKK million	2011	2012	2013	2014
Mortgage lending				
Retail	445,029	450,218	447,736	446,340
-of which Nykredit Realkredit	432,614	425,283	409,926	406,106
-of which Totalkredit	12,415	24,935	37,810	40,234
Totalkredit Partners	461,151	484,980	494,677	491,150
Wholesale	161,426	173,599	177,557	181,105
Group items	_	-	-	-
Total mortgage lending	1,067,606	1,108,797	1,119,970	1,118,595
Bank lending				
Retail	29,005	27,105	28,290	27,780
Wholesale	24,105	19,655	18,498	20,224
Group items	2,666	2,968	175	74
Total bank lending	55,776	49,727	46,963	48,078
Deposits	25.042	26.474	20 506	40 700
Retail	35,013	36,174	39,506	40,792
Wholesale	19,401	16,286	24,527	26,658
Group items	2,989	2,049	1,139	1,244
Total deposits	57,403	54,509	65,172	68,694

In 2010 the segment financial statements were affected by the merger between Nykredit Bank and Forstædernes Bank and a general reorganisation at end-2009 relating to strategy 2013. Comparative figures have been restated to the widest extend possible.

## Business areas - Retail

#### **Results - Retail**

	Avg. quarter	Avg. quarter	Q1	Q2	Q3	Q4	Q1
DKK million	2011	2012	2013	2013	2013	2013	2014
Core earnings from							
Business operations	1,394	1,548	1,561	1,506	1,553	1,584	1,583
Value adjustment of deveriates and corporate bonds	(102)	(232)	15	70	(203)	(61)	(307)
Junior covered bonds	(20)	(37)	(22)	(56)	(45)	(42)	(35)
Total core income	1,272	1,279	1,553	1,521	1,304	1,481	1,241
Operating costs including payment to Guarantee							
Fund for Depositors and Investors	789	782	766	803	789	826	764
Depreciation of property, plant and equipment and							
amortisation of intangible assets	4	3	3	2	3	3	3
Core earnings before impairment losses	478	494	784	715	513	652	474
Impairment losses on loans and advances –							
mortgage lending	216	265	342	166	329	771	424
Impairment losses on loans and advances – banking	102	128	102	17	91	197	74
Core earnings after impairment losses	161	104	341	537	98	(315)	(24)

#### **Activity - Retail**

Activity - Retail				
	FY	FY	FY	Q1
DKK million	2011	2012	2013	2014
Mortgage lending				
Gross new lending	57,233	66,717	40,657	8,686
Portfolio at nominal value, end of period	445,029	450,218	447,736	446,340
Impairment losses for the period as % of loans and advances	0.19%	0.24%	0.36%	0.09%
Total impairment provisions, end of period				
Individual impairment provisions	826	1,307	1,791	1,943
Collective impairment provisions	734	611	1,045	1,171
Total impairment provisions as % of loans and advances	0.35%	0.43%	0.63%	0.70%
Portfolio of repossessed properties, end of period (properties)	255	276	273	234
Banking				
Loans and advances, end of period	29,005	27,105	28,290	27,780
Deposits, end of period	35,013	36,174	39,506	40,792
Impairment losses for the period as % of loans and advances	1.41%	1.84%	1.40%	0.26%
Total impairment provisions, end of period				
Individual impairment provisions	1,935	2,003	2,126	2,133
Collective impairment provisions	179	140	196	173
Total impairment provisions as % of loans and advances	6.79%	7.33%	7.58%	7.66%
Guarantees, end of period	5,052	10,270	10,051	9,655
Provisions for quarantees, end of period	63	73	48	55_
		, 0	10	55

### Business areas – Totalkredit Partners

#### **Results - Totalkredit Partners**

	Avg. quarter	Avg. quarter	Q1	Q2	Q3	Q4	Q1
DKK million	2011	2012	2013	2013	2013	2013	2014
Core earnings from							
Business operations	342	436	453	383	455	585	606
Junior covered bonds	(23)	(66)	(68)	(75)	(70)	(80)	(58)
Total core income	319	370	385	308	384	505	548
Operating costs	106	103	101	108	95	105	95
Depreciation of property, plant and equipment and							
amortisation of intangible assets	123	130	128	130	131	131	-
Core earnings before impairment losses	90	137	155	70	158	269	452
Impairment losses on loans and advances	112	127	122	117	87	228	15
Core earnings after impairment losses	(22)	10	33	(48)	71	41	437

**Activity - Totalkredit partners** 

<u> </u>	FY	FY	FY	Q1
DKK million	2011	2012	2013	2014
Mortgage lending				
Gross new lending	69,952	115,392	56,238	9,889
Portfolio at nominal value, end of period	461,151	484,980	494,677	491,150
Impairment losses for the year as % of loans and advances	0.10%	0.10%	0.11%	0.00%
Total impairment provisions, end of period				
Individual impairment provisions	393	441	458	427
Collective impairment provisions	311	429	681	625
Total impairment provisions as % of loans and advances	0.15%	0.18%	0.23%	0.21%
Portfolio of repossessed properties, end of period (properties)	85	77	46	55

## Business areas - Wholesale

#### **Results - Wholesale**

	Avg. quarter /	Avg. quarter	Q1	Q2	Q3	Q4	Q1
DKK million	2011	2012	2013	2013	2013	2013	2014
Core earnings from							
Business operations	557	592	582	666	534	628	567
Value adjustment of deveriates and corporate bonds	(56)	(35)	1	(28)	(414)	(144)	79
Junior covered bonds	(4)	(6)	(4)	(8)	(7)	(7)	(5)
Total core income	497	551	579	630	112	478	642
Operating costs including payment to Guarantee Fund for Depositors and							
Investors	199	210	195	204	191	232	197
Depreciation of property, plant and equipment and amortisation of							
intangible assets	1	1	2	1	1	1	1
Core earnings before impairment losses	297	339	382	424	(80)	244	443
Impairment losses on loans and advances – mortgage lending	(71)	9	(5)	14	100	141	24
Impairment losses on loans and advances – banking	(10)	8	64	(6)	73	(161)	(37)
Core earnings after impairment losses	<b>378</b>	322	323	416	(254)	263	45 <b>7</b>

#### **Activity - Wholesale**

•	FY	FY	FY	Q1
DKK million	2011	2012	2013	2014
Mortgage lending				
Gross new lending	29,487	35,460	26,270	9,957
Portfolio at nominal value, end of period	161,426	173,599	177,557	181,105
Impairment losses for the year as % of loans and advances	(0.18%)	0.02%	0.14%	0.01%
Total impairment provisions, end of period				
Individual impairment provisions	140	104	262	265
Collective impairment provisions	80	63	141	171
Total impairment provisions as % of loans and advances	0.14%	0.10%	0.23%	0.24%
Portfolio of repossessed properties, end of period (properties)	7	3	3	3
Banking				
Loans and advances, end of period	24,105	19,655	18,498	20,224
Deposits, end of period	19,401	16,286	24,527	26,658
Impairment losses for the year as % of loans and advances	(0.17%)	0.17%	(0.16%)	(0.18%)
Total impairment provisions, end of period				
Individual impairment provisions	1,959	1,729	1,419	1,286
Collective impairment provisions	129	81	174	169
Total impairment provisions as % of loans and advances	7.97%	8.43%	7.93%	6.71%
Guarantees, end of period	10,257	8,708	7,021	7,930
Provisions for guarantees, end of period	51	8	55	57
Assets under management	101,331	103,698	116,269	114,790
Assets under administration	- ,	,	-,	, ,
Nykredit Portefølje Administration A/S	334,796	513,675	598,434	612,568
of which the investment funds of the Nykredit Group	35,417	46,518	51,808	53,253

## Business areas – Group Items

**Results - Group items** 

	Avg. quarter A	Avg. quarter	Q1	Q2	Q3	Q4	Q1
DKK million	2011	2012	2013	2013	2013	2013	2014
Core earnings from							
Business operations	4	(26)	(31)	30	(21)	(37)	(15)
Junior covered bonds	-	_	(11)	11	-	-	(12)
Securities	161	53	35	28	26	29	30
Total core income	165	27	(8)	69	5	(8)	2
Operating costs including payment to Guarantee Fund for Depositors	;						
and Investors	165	113	198	116	87	333	165
Depreciation of property, plant and equipment and amortisation of							
intangible assets	105	57	60	57	59	184	49
Core earnings before impairment losses	(105)	(142)	(265)	(104)	(141)	(525)	(212)
Impairment losses on loans and advances – mortgage lending	-	_	10	_	Ő	` -	11
Impairment losses on loans and advances – banking	5	3	51	(62)	-	(16)	4
Core earnings after impairment losses	(110)	(145)	(327)	(42)	(141)	(509)	(227)

**Activity - Group items** 

	FY	FY	FY	Q1
DKK million	2011	2012	2013	2014
Banking				
Loans and advances, end of period	2,666	2,968	175	74
Deposits, end of period	2,989	2,049	1,139	1,148
Total impairment provisions, end of period				
Individual impairment provisions	91	90	60	60
Collective impairment provisions	-	15	-	-
Total impairment provisions as % of loans and advances	3.32%	3.43%	25.43%	44.44%
Guarantees, end of period	1,675	1,051	1,260	1,261

## The Danish economy

#### **Nykredit's regional housing price forecasts**

(%)	2012	2013	2014F	2015F
Houses – entire country	(4.1)	0.0	1,0	2.4
Copenhagen	(4.3)	5,7	4,4	3.3
West and South Sealand	(9.7)	(4.6)	(3.8)	0.8
East Jutland	(2.6)	(0.1)	(0.4)	1.8
West Jutland	(2.4)	(2.0)	0.8	1.6
North Jutland	0.4	(0.9)	0.7	2.0
Owner-occupied flats – entire country	(1.4)	7.1	4.2	3.2
Copenhagen	(0.3)	12.7	5.9	4.2
Municipality of Aarhus	(0.8)	4.0	3.5	4.3

Note: F indicates Forecasts

Price growth is stated as annual averages. Selected regions.

## The Danish economy

#### **Danish economy - key figures**

	2009	2010	2011	2012	2013
GDP	-5.0%	5.7%	1.8%	1.9%	1.8%
Inflation (%)	1.3%	2.3%	2.8%	2.4%	0.8%
Public deficit	-2.8%	-2.7%	-2.0%	-4.2%	-1.9%
Balance of payment	3.4%	5.9%	5.9%	5.8%	7.3%
Unemployment (%)	3.6%	4.3%	4.1%	4.5%	4.5%*
Government net foreign assets	72,994	246,563	514,943	689,955	738,225

Source: www.statistikbanken.dk - \*Unemployment end of August 2013.

The above key figures present a general overview of the Danish economy. For household financial indicators, please refer to the financial statement and budget report 2014, pp 67-89, 100-105 (in Danish), of the Danish Ministry of Finance (http://www.fm.dk/publikationer/2014/finansredegoerelse-2014).

#### **Definitions**

Ratio	Definitions
Return on equity pa	Profit (loss) for the year/period divided by average equity.
Core earnings before impairment losses as % of average equity pa	Core earnings before impairment losses divided by average equity.
Core earnings after impairment losses as % of average equity pa	Core earnings after impairment losses divided by average equity.
Total provisions for loan impairment and guarantees	Total individual and collective impairment provisions as well as provisions for guarantees at year-end/end of period.
Total impairment provisions, %	Total provisions for loan impairment and guarantees at year-end/end of period divided by the sum of loans and advances at fair value, arrears and outlays, loans and advances at amortised cost, guarantees and total provisions for loan impairment and guarantees at year-end/end of period.
Tier 1 capital ratio, %	Tier 1 capital after deductions divided by risk-weighted assets (RWA).
Net interest margin, %	Net interest income divided by the difference between average interest-bearing assets and average interest-bearing liabilities for the period.
Return on RWA,%	Profit (loss) for the year/period after tax divided by average risk- weighted assets.
Average number of full-time staff	The average number of full-time staff, determined on the basis of the Danish ATP method, excluding Nykredit Forsikring A/S and JN Data A/S.
Core income from business operations	Including value adjustment of derivatives, corporate bonds and junior covered bonds.

Average quarters

Nykredit Realkredit A/S Kalvebod Brygge 1-3 DK-1780 Copenhagen V Denmark

Website: nykredit.com Tel: +45 44 55 10 00 CVR no: 12 71 92 80

Financial year: 1 January – 31 December

Municipality of registered office:

Copenhagen

FY divided by 4