Danish economy and the housing market outlook

Palle Sørensen Chief Economist

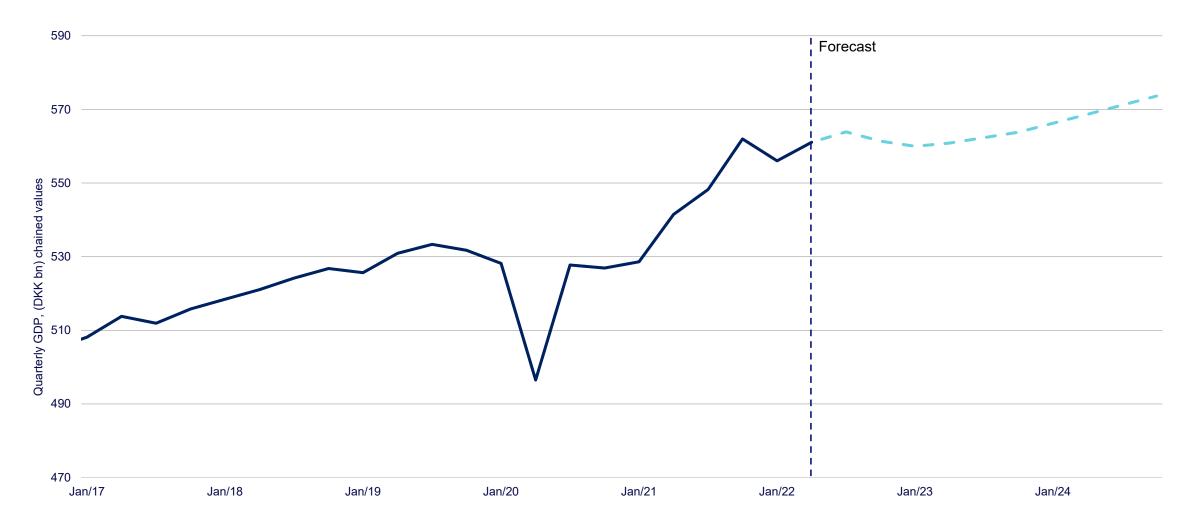
29 September 2022 Capital Markets Day



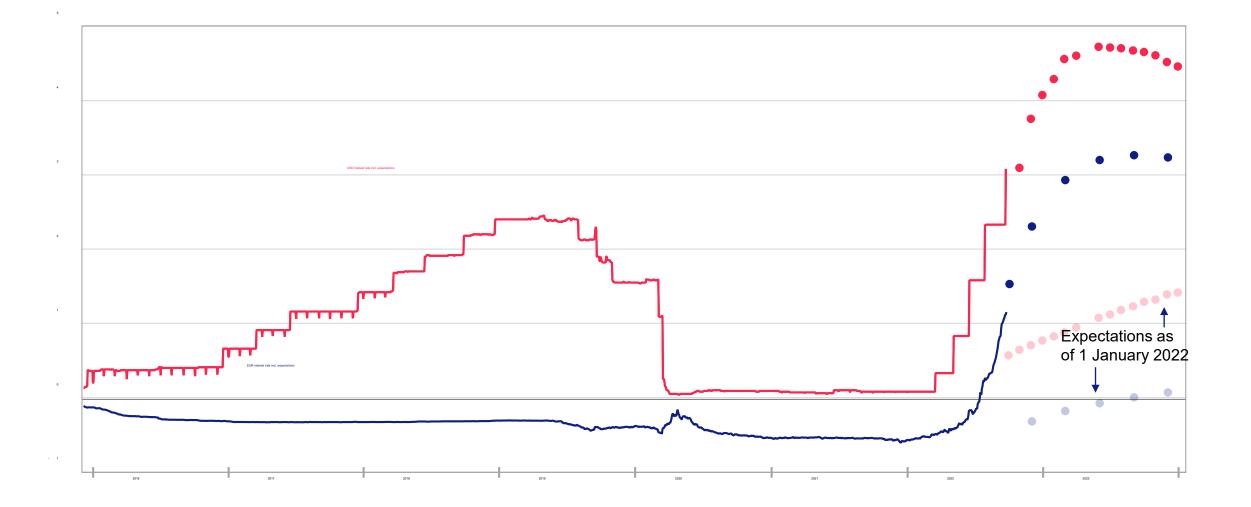
Conclusions

- Bleak outlook for the Danish economy coming quarters likely to result in technical recession
- Central banks are stomping down activity to ensure (inflation) credibility
- Danish short-term interest rate expected to increase further, while the outlook for long-term rates is less clear-cut
- The European gas crisis has become the big headache bound to hit the Danish economy and the housing market
- The Danish housing market is slowing down, and prices are expected to slip further

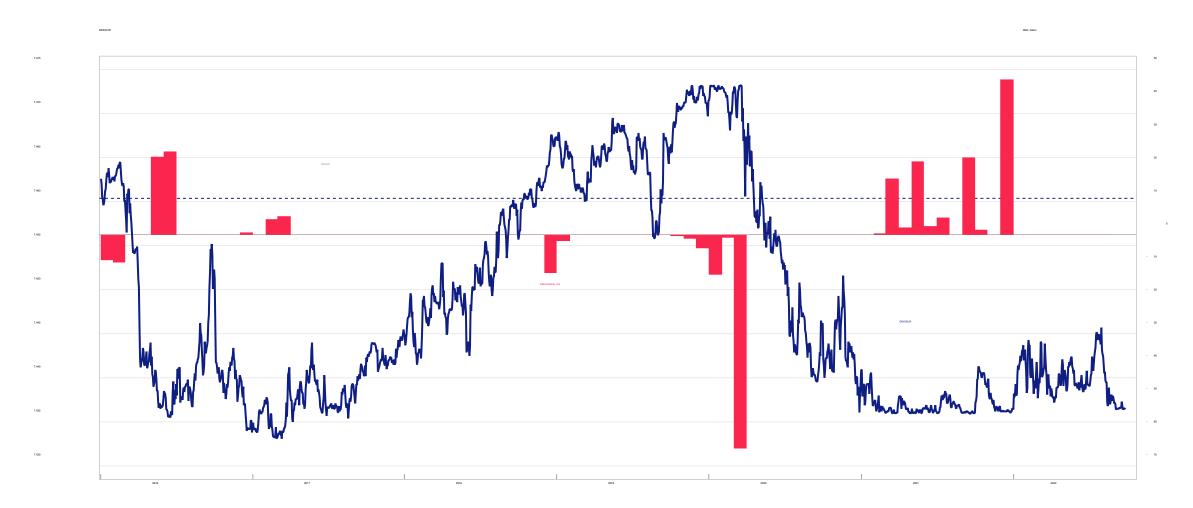
Coming quarters likely to result in technical recession



Central banks are hitting the breaks ...



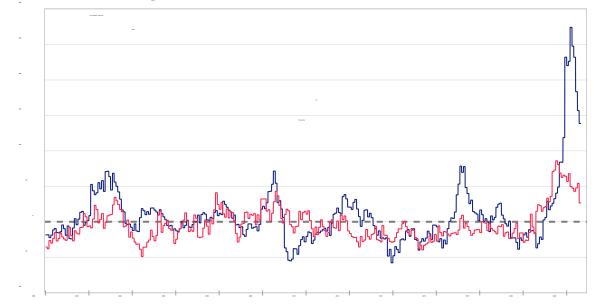
And because the DKK is pegged to the EUR, this is (expected) to hit Danish rates 1:1



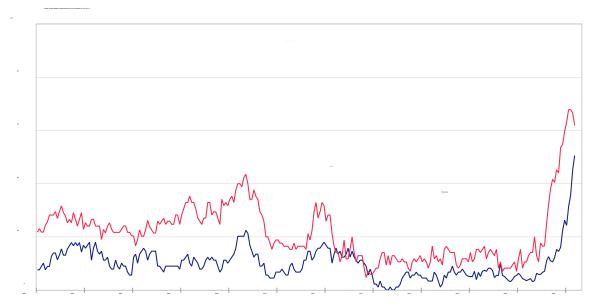
Source: Macrobond, Nykredit Markets

Because ...

The inflation surprise has been historic ...



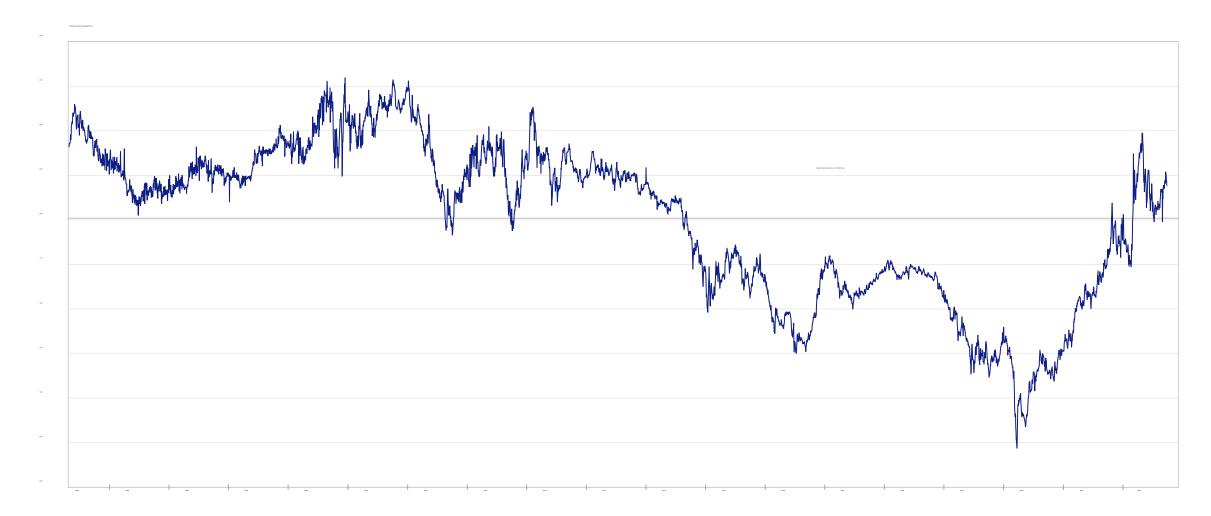
... and inflation is becoming more broadly based



Source: Macrobond, Bloomberg

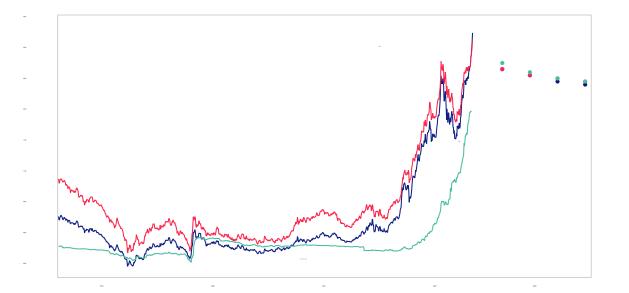


... and central banks fear that the expected inflation becomes unanchored

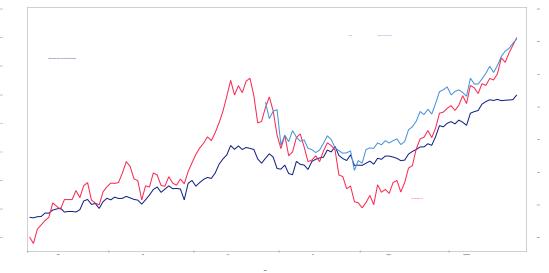


Still risk of higher interest rates, but a lot has happened already

Forecast on Danish interest rates

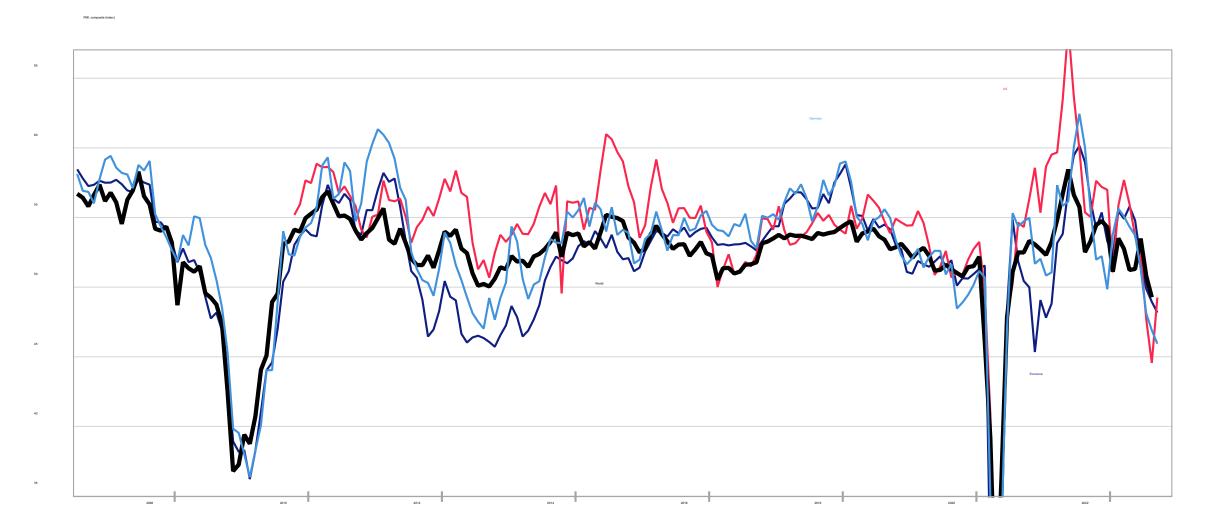


Expectations for the ECB are rather important



- The central banks are not done raising the interest rates, but more muddy situation in 2023, where...
 - Europe is in a recession, the US is close to a recession...
 - ... and the monetary policy is moving towards tight/neutral.
 - Long-term interest rates have likely peaked, but do not expect a massive interest rate drop 2019/2020 is not coming back any time soon
- In the short run, it is crucial whether the ECB stops at 2% (Nykredit) or goes above (market expectation)
 Nykredit

Not much help from trade partners



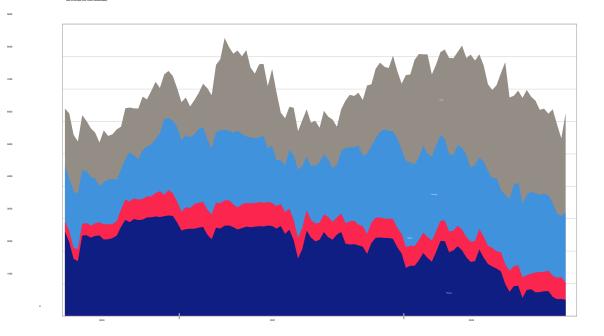


The gas crisis deepens



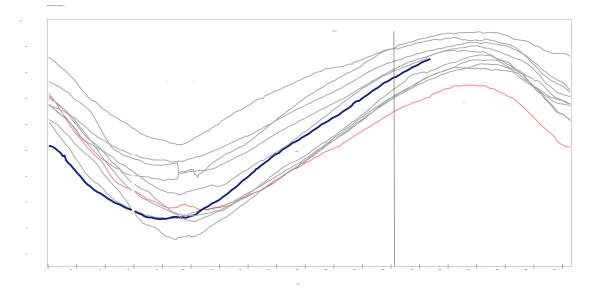
Europe suffers from supply shortages from Russia

But LNG imports have saved the day (for now)

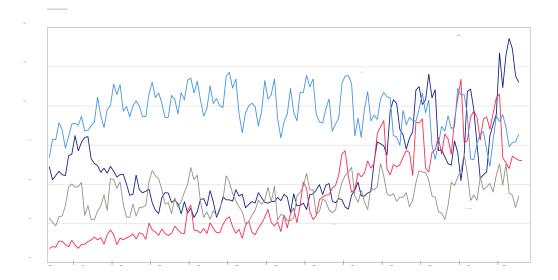


Storage capacity limited and LNG imports under pressure this winter

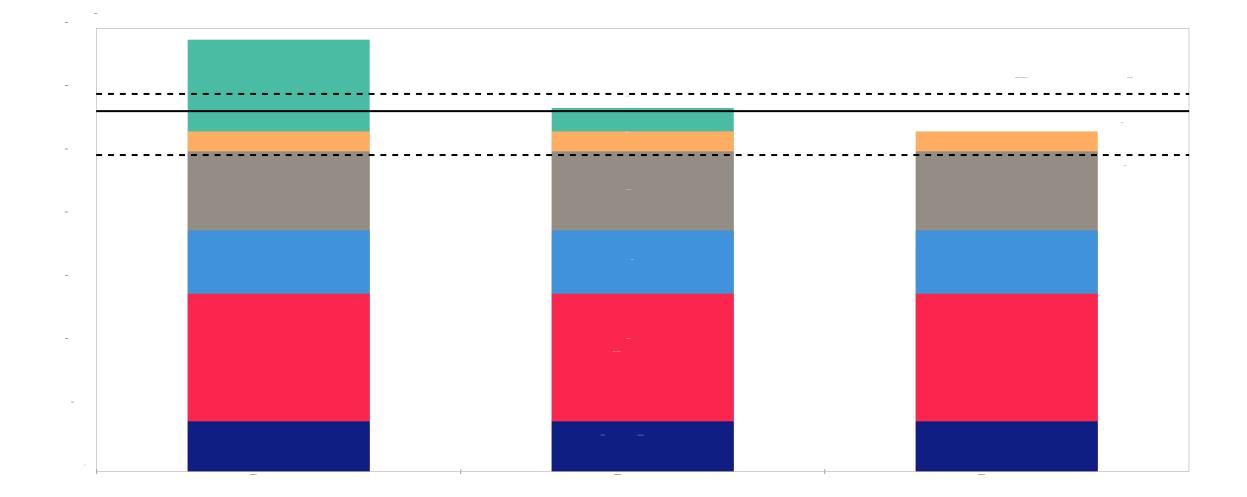
On the surface gas storage looks good – but the capacity is limited



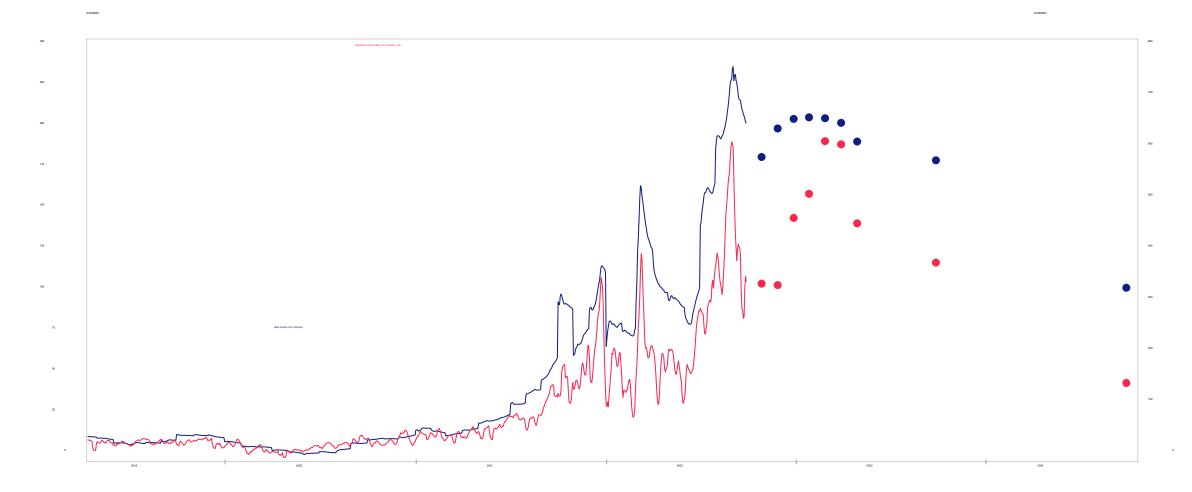
Asian LNG imports are very seasonal – and what if corona plays a smaller role in China?



Risk of natural gas rationing very real ...



Gas and electricity prices have skyrocketed – and winter is just around the corner



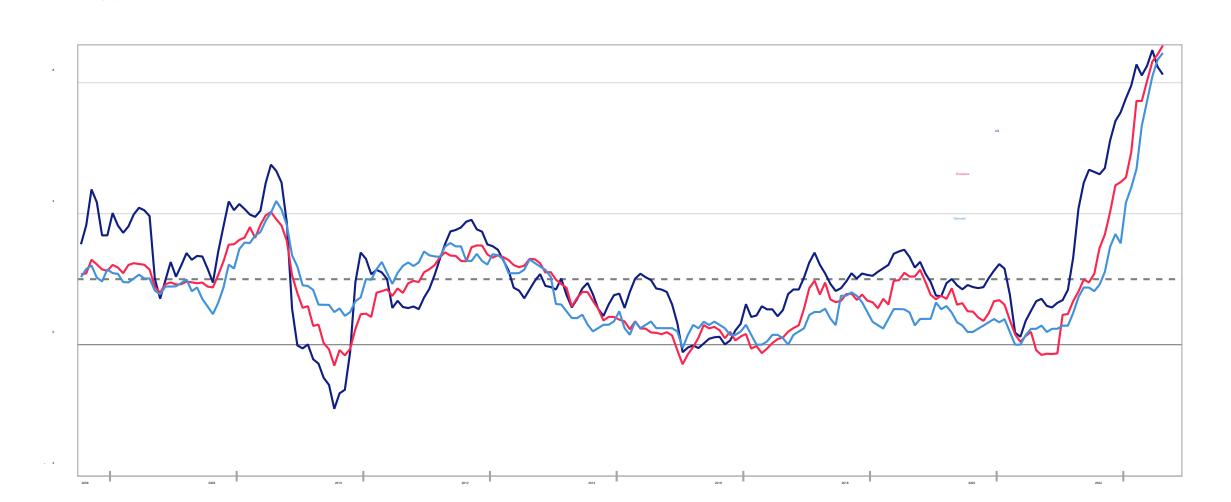
Private consumption will suffer as energy bills hit the mailbox



For unchanged consumption and a yearly consumption of 1,700 m3 of natural gas and 4,000 kWh of electricity. It is assumed that prices in the following year will be on a level with average prices in August. If we look at the market for futures, this does not seem unrealistic at all.

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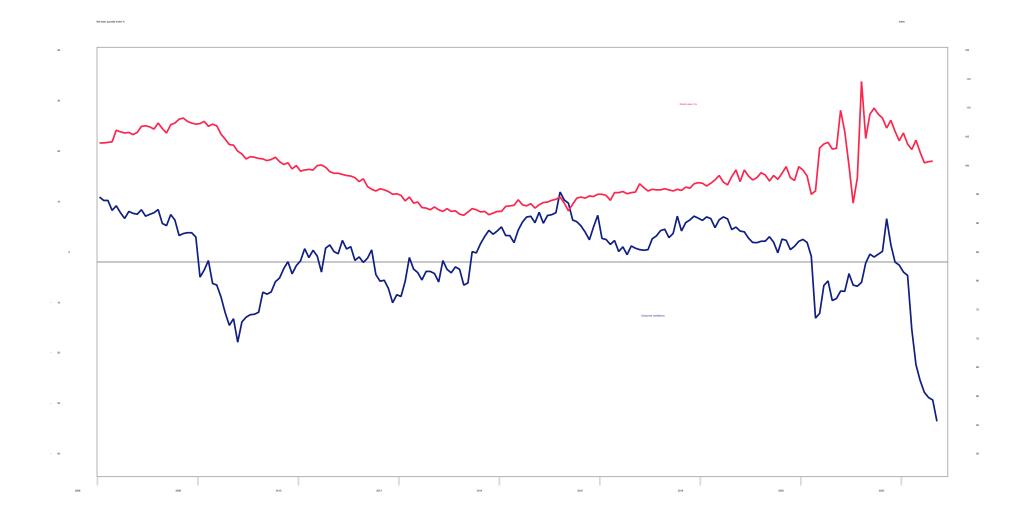
And inflation is already at record levels



Source: Macrobond, Nykredit Markets

Inflation rate, change 12M (%)

Consumer confidence at lowest levels ever recorded (since 1974)

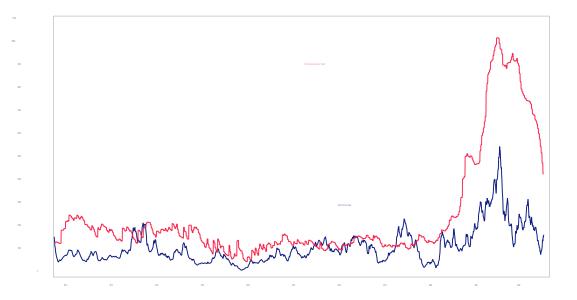


... so why not a deep recession?

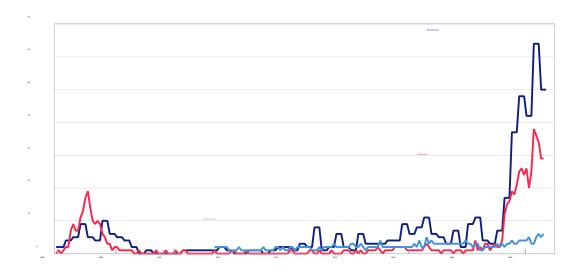
Nykredit markets

Global supply chains issues are easing

The arrow points downwards on container freight rates

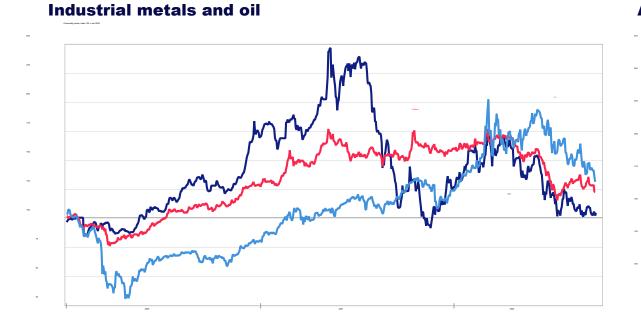


The lack of materials is high, but we have probably seen the peak

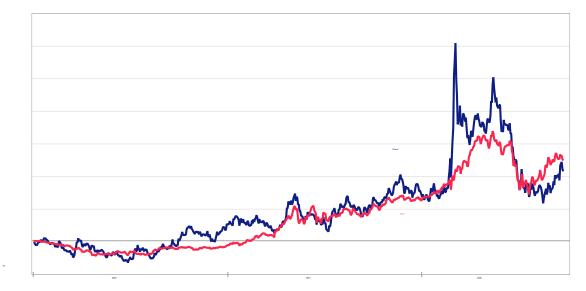


Source: Macrobond, Bloomberg, Nykredit Markets

Not everything is getting more expensive



Agriculture

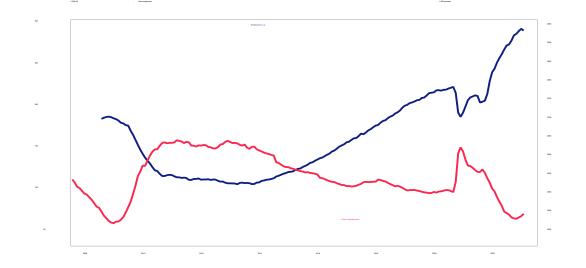


Source: Macrobond, Bloomberg, Nykredit Markets

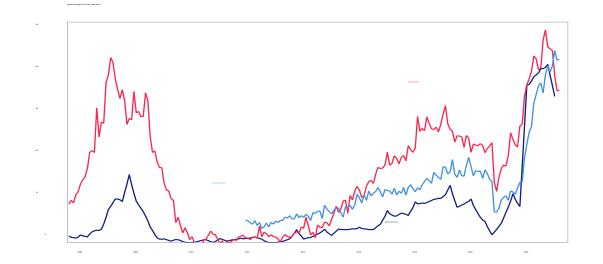


Historically tight labour market but no clear signs of overheating

Record-high level of employment and unemployment remain low

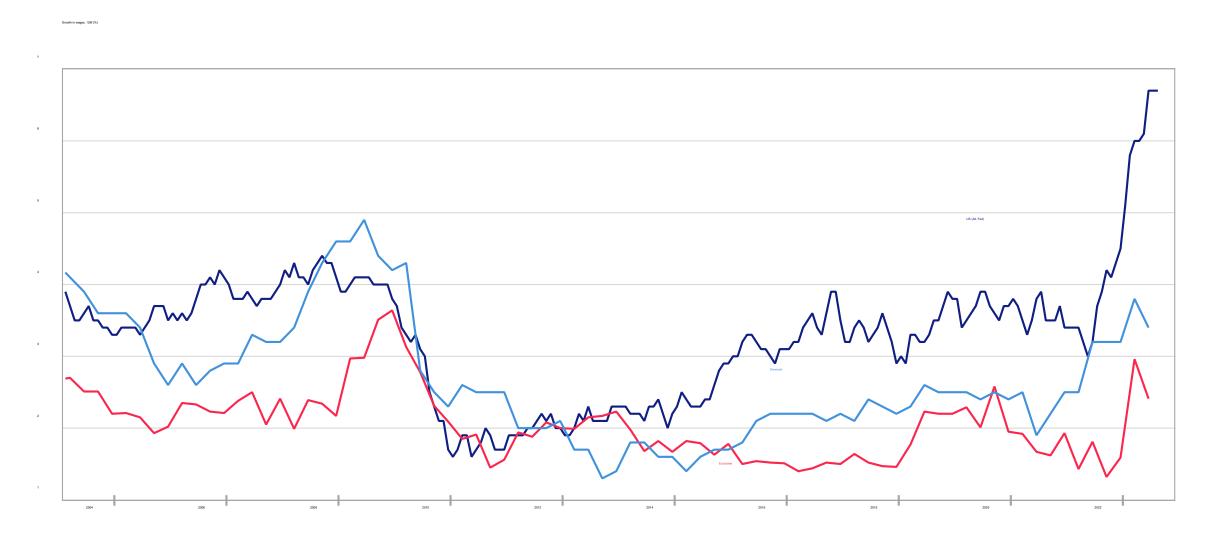


High labour shortage, but on the mend the last couple of months



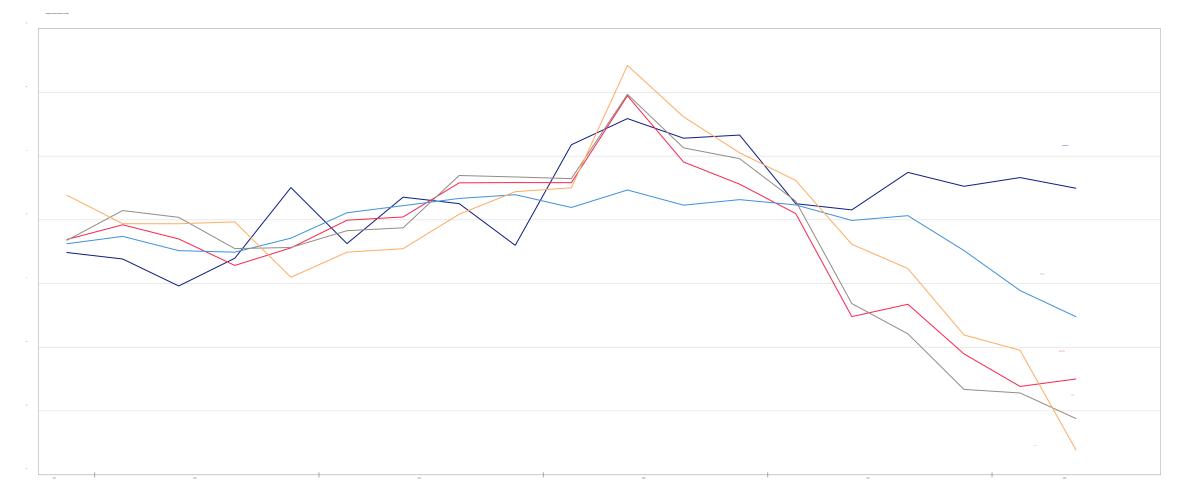
Source: Macrobond, Statistics Denmark, Nykredit Markets

... the pressure has only modestly hit wages



Source: Macrobond, Nykredit Markets

The Danish terms of trade are not hit as significantly as other Member States



Source: Macrobond, Nykredit Markets

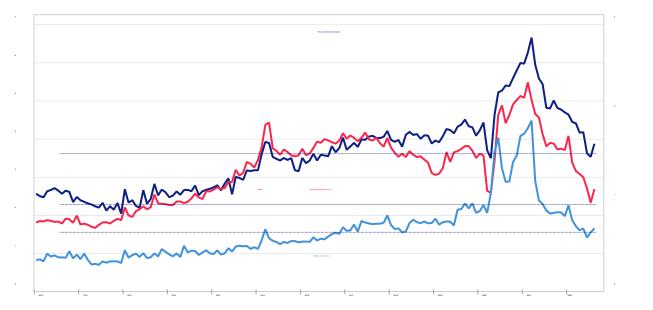
A bitter cocktail for the housing market

Some old news: 2021 was extraordinary



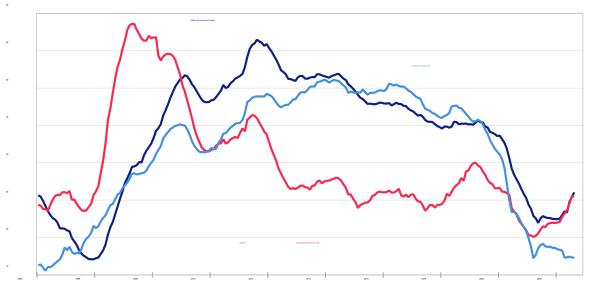
Source: Macrobond, Nykredit Markets, Finans Denmark, Statistics Denmark, Boligsiden, Nykredi

Less sales but still low supply



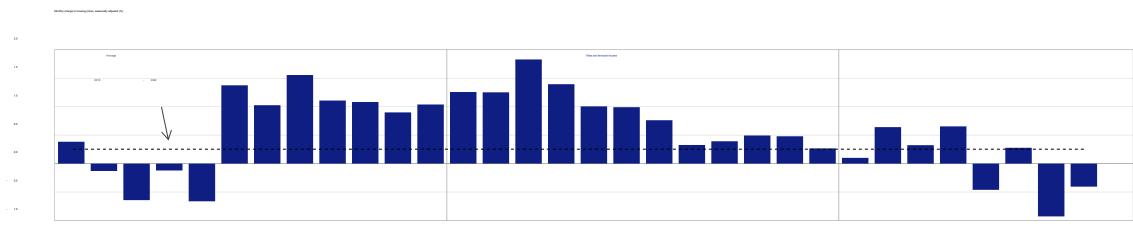
Number of sales have more or less normalised

Housing supply is still low ...

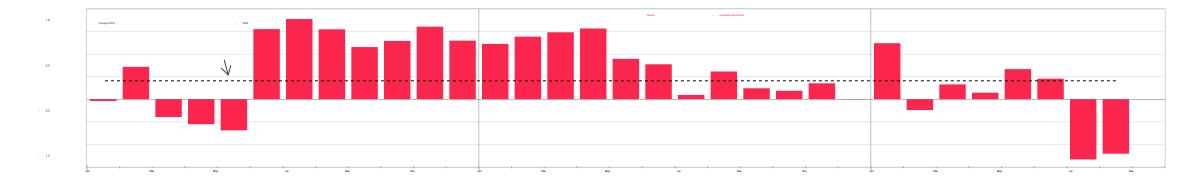


Source: Macrobond, Boligsiden, Finance Denmark

Prices have started to decline



Monthly change in housing prices, seasonally adjusted (%)



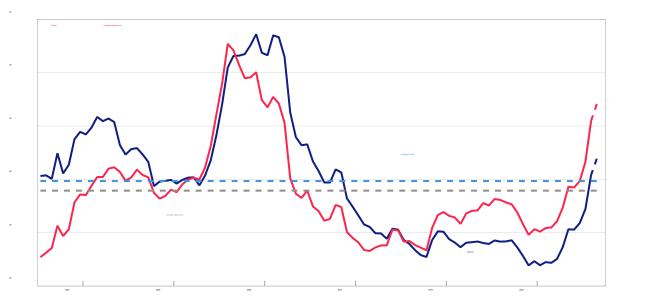
2021

Source: Macrobond, Boligsiden

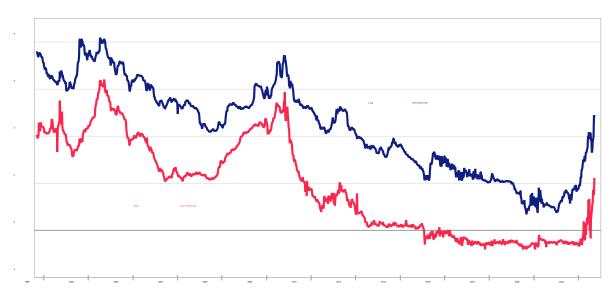
2022

Rising interest rates are the main concern

The housing cost burden has increased significantly – especially for owner-occupied apartments



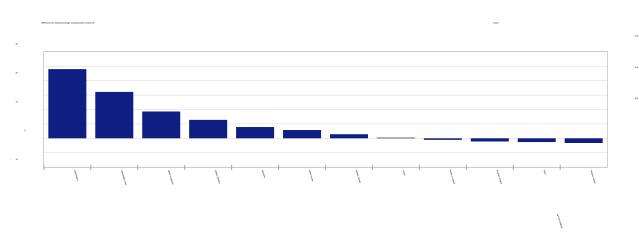
The increase this year is mainly driven by increasing interest rates



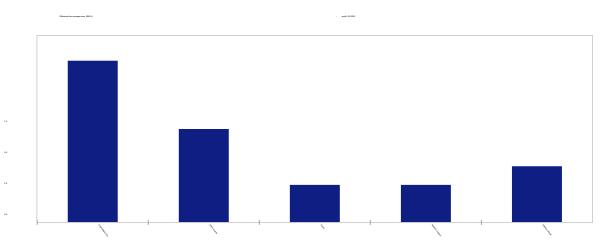
Source: Nykredit Markets

Only a problem in Copenhagen?

The housing cost burden compared to the historical average

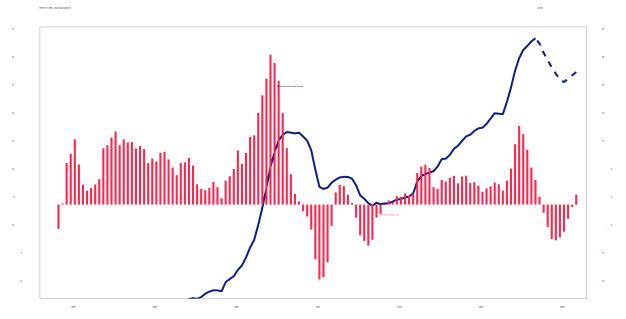


... and for apartments



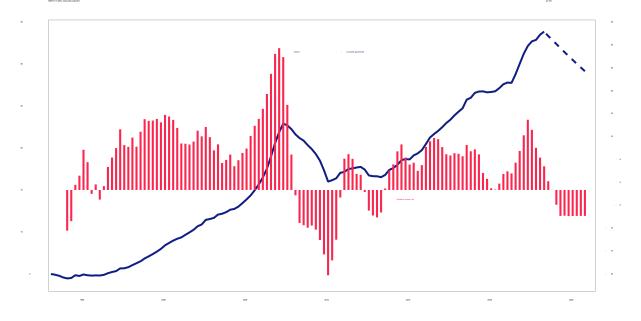
Source: Nykredit

We expect falling prices in the coming years



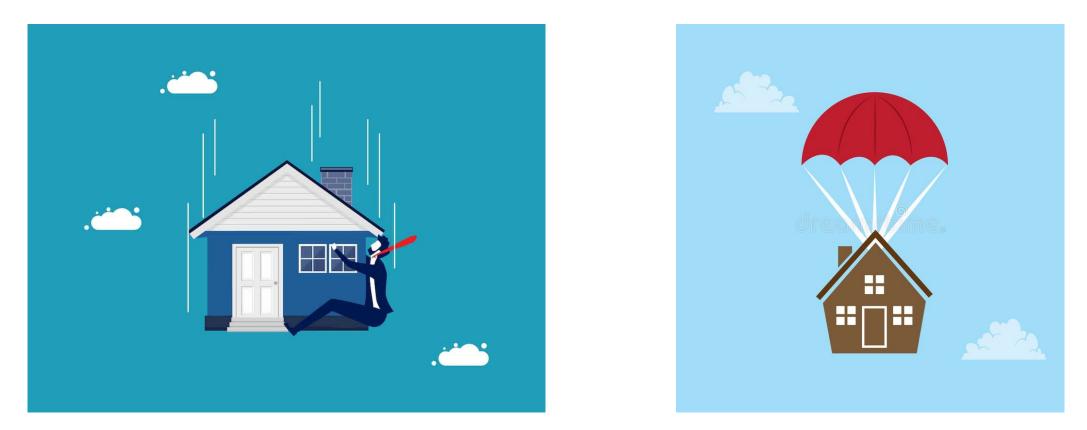
High interest rates are lowering housing prices

Prices of apartments are also hit by property tax reform



Source: Macrobond, Finance Denmark, Nykredit Markets

Free fall or soft landing?



- Rising interest rates and growth in supply should lead to declines in housing prices but it is not a bubble about to burst or a market that is in free fall with no place to land
- Prices are adjusting until the buyers can afford them again ... and so far it is going slowly



